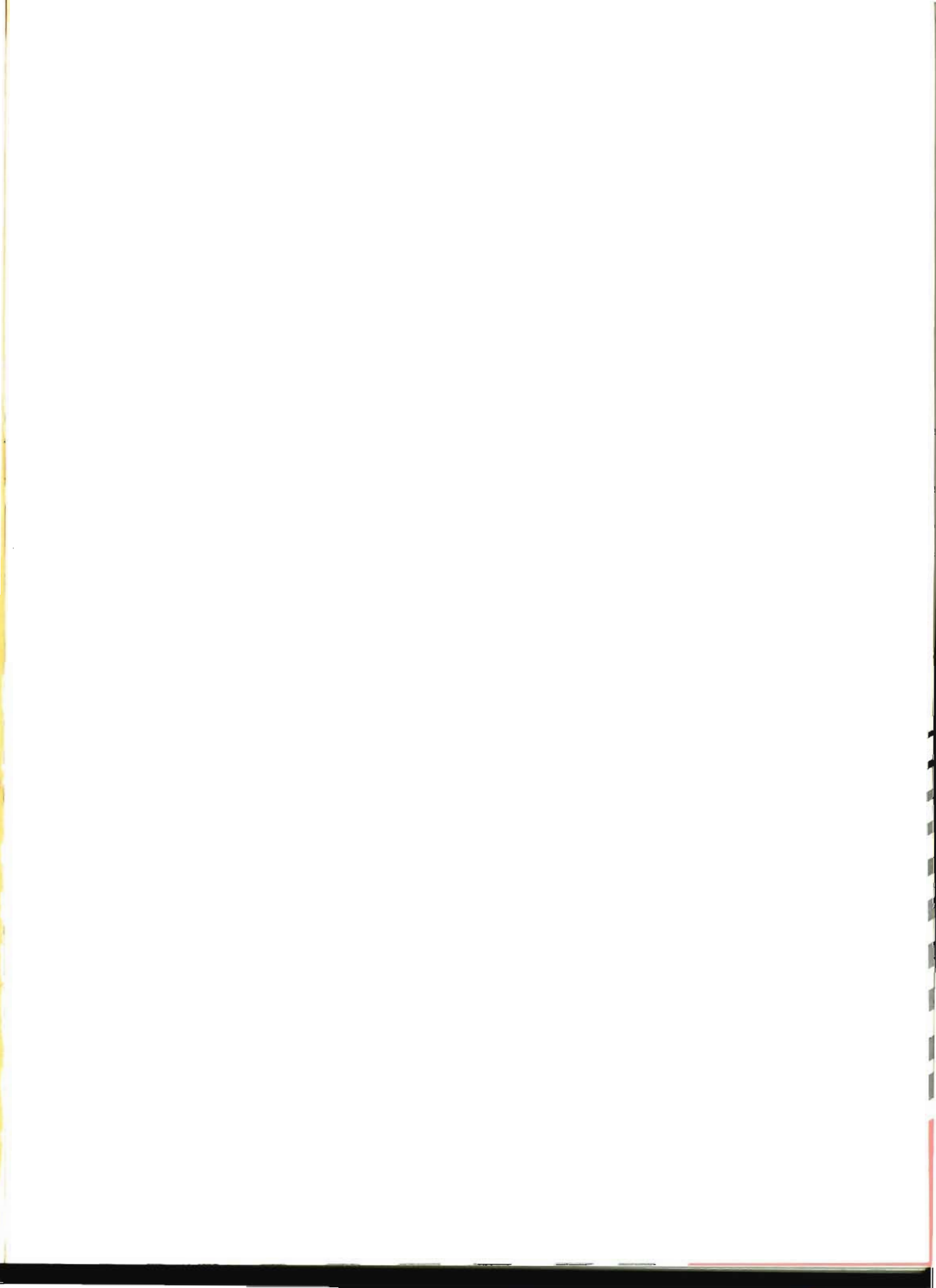






1946



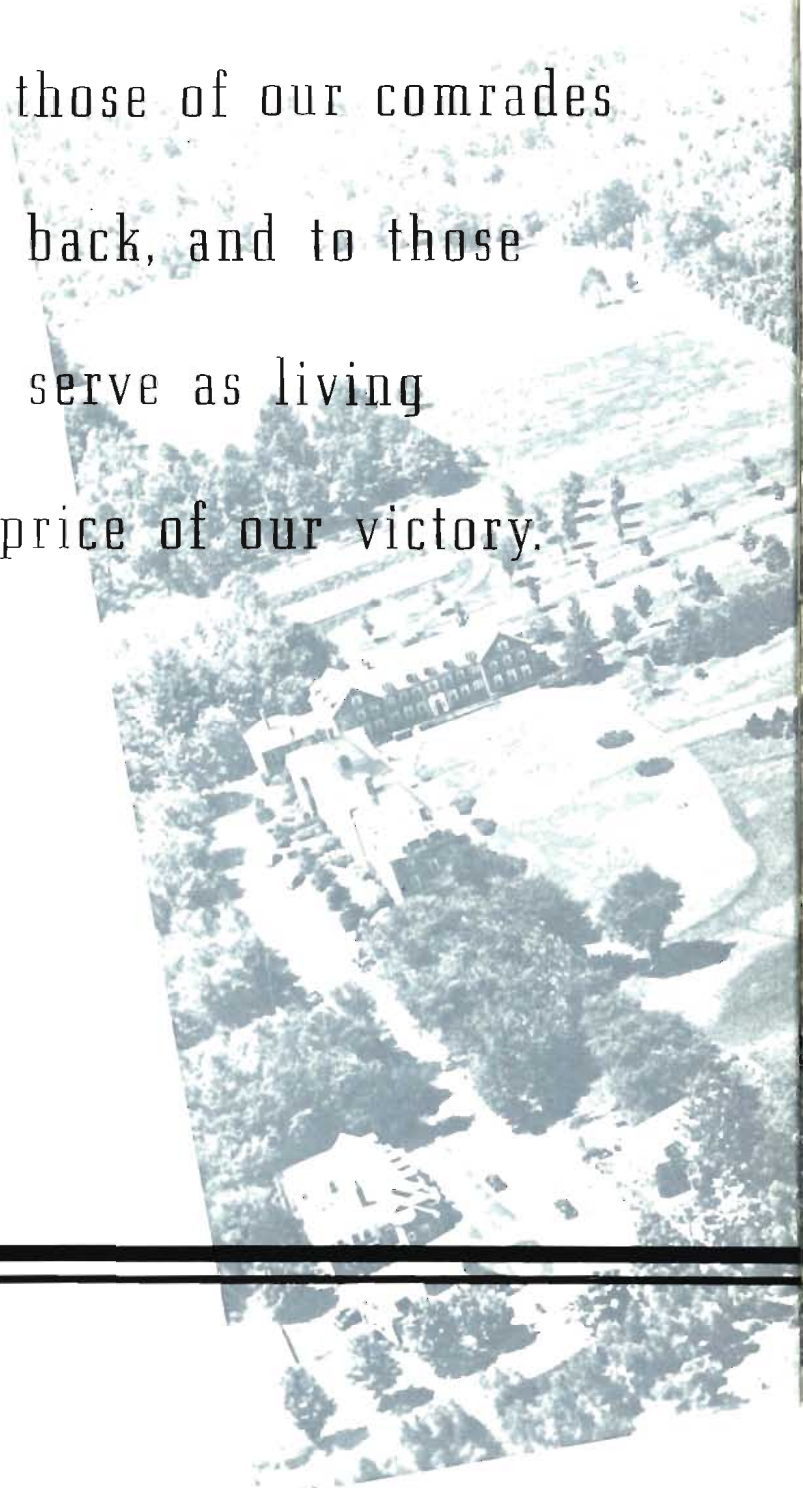


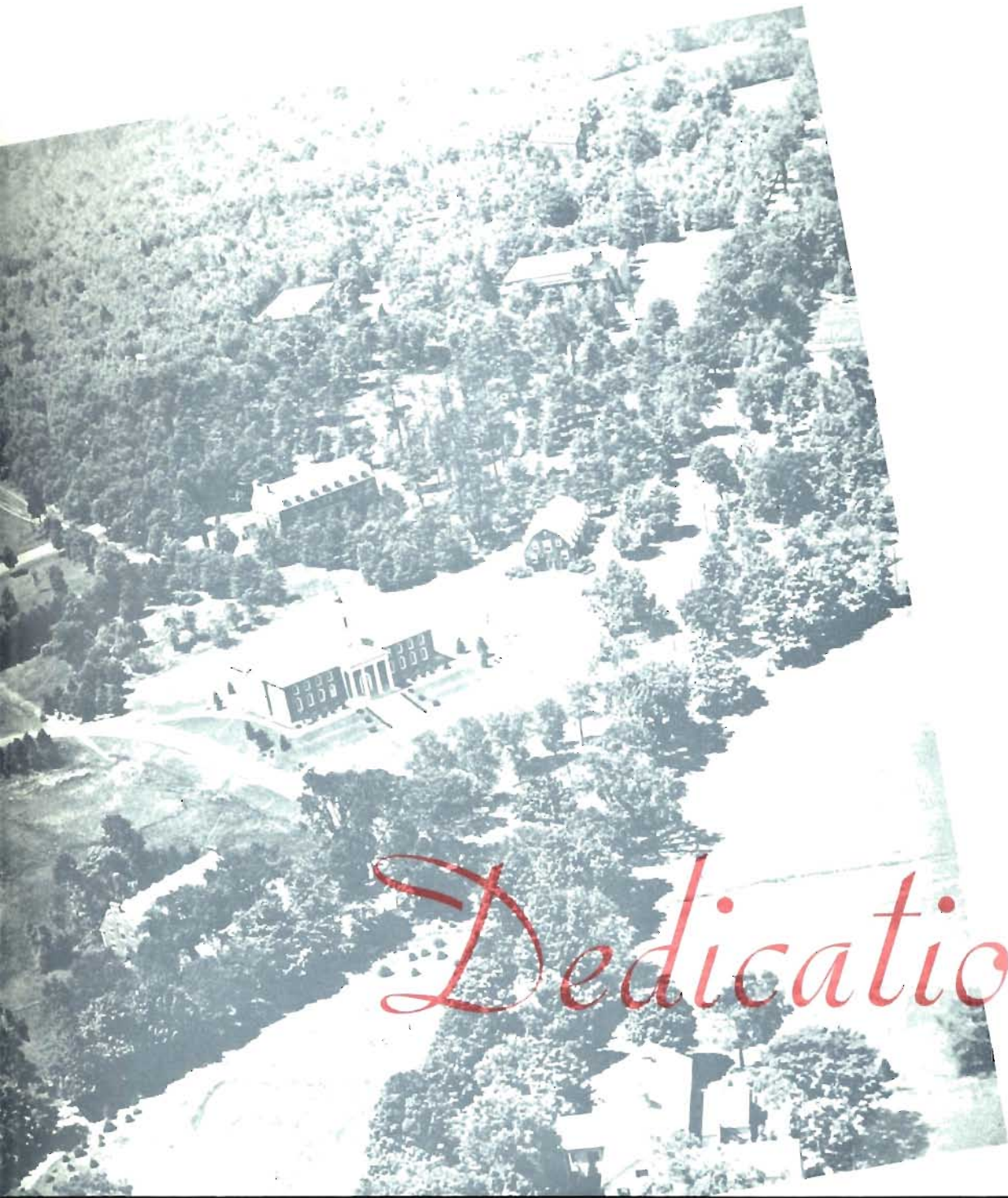
The Yearbook of Babson Institute of Business Administration
Babson Park, Massachusetts

Babsonian

Nineteen Forty-Six

We humbly dedicate this book
to the memory of those of our comrades
who did not come back, and to those
who came back to serve as living
reminders of the price of our victory.

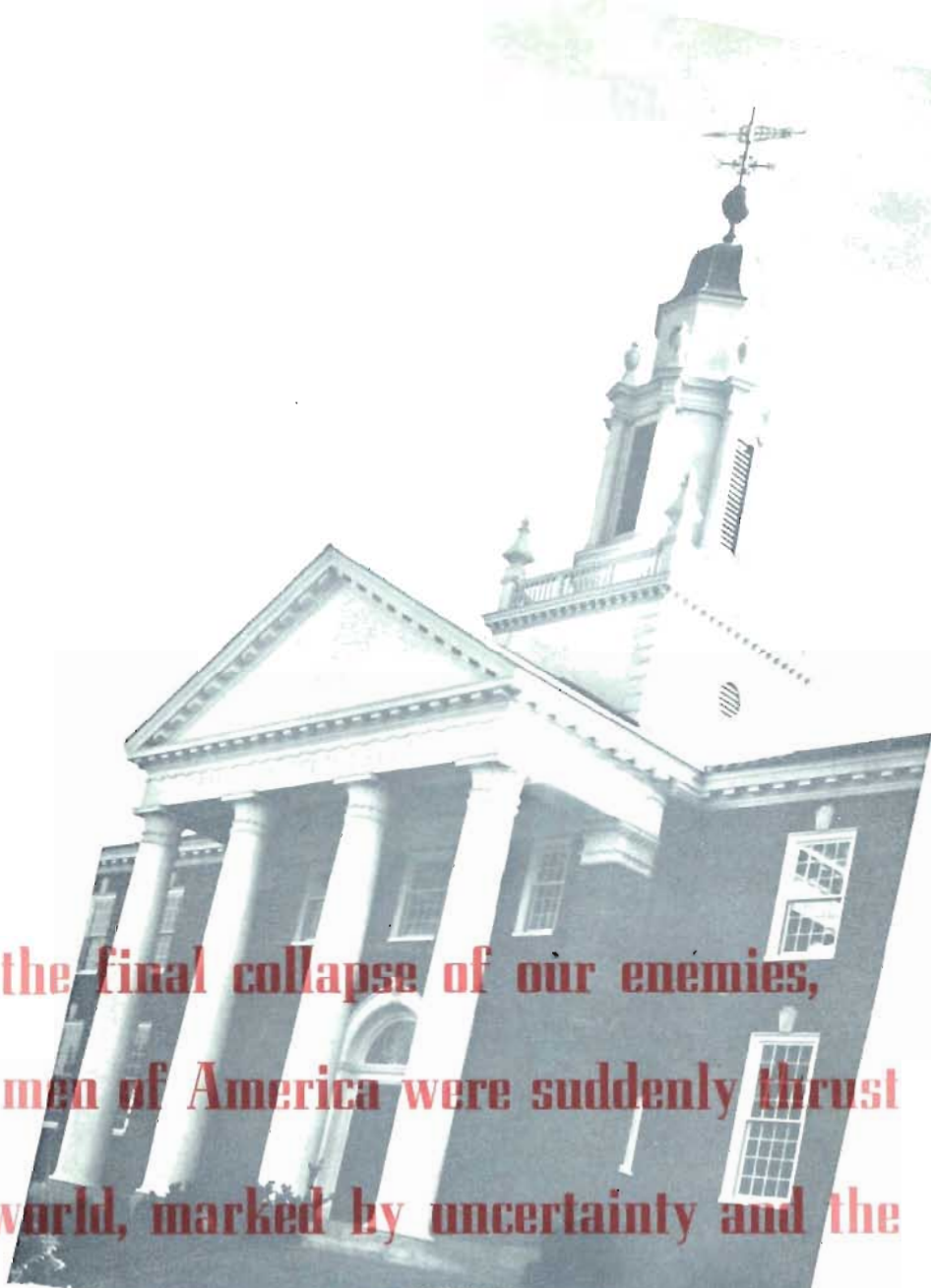





Dedication



Foreword

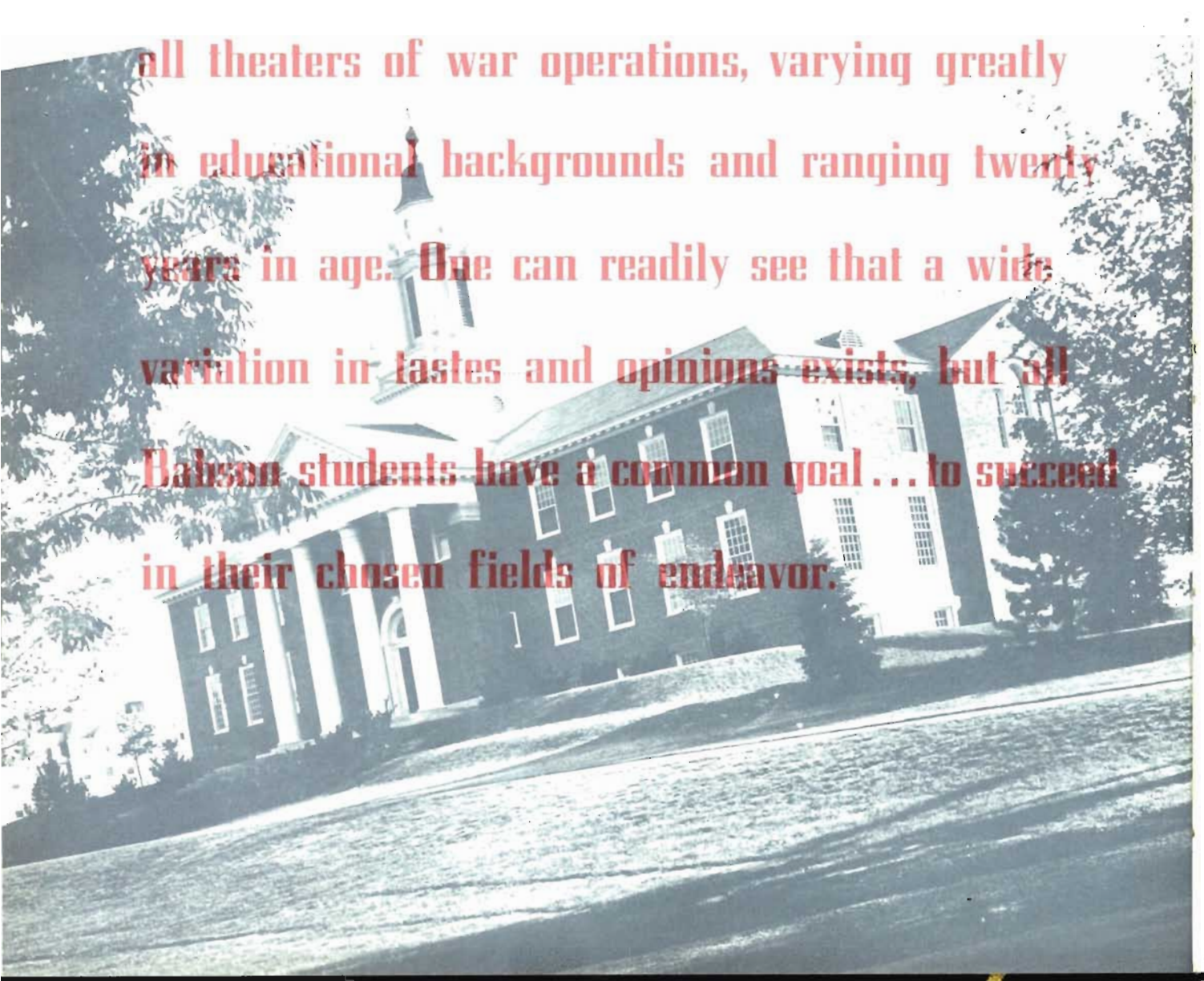


With the final collapse of our enemies,
the fighting men of America were suddenly thrust
into a new world, marked by uncertainty and the
urgent need for readjustment. For a great many
the transfer from regimentation to the compara-
tive freedom of civilian life was not difficult
.... others faced problems demanding much more
than mere snap judgement.



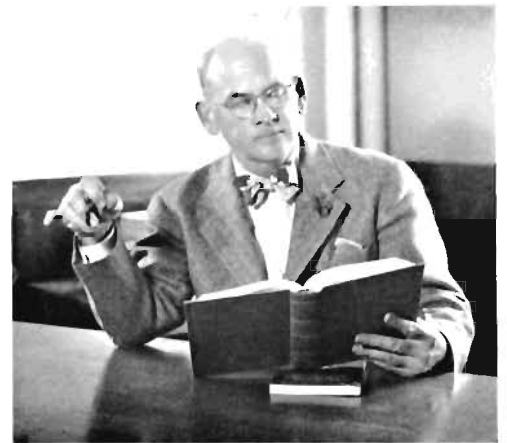
The choice of returning to work or to school confronted us, and, realizing the need of further training we the students of Babson Institute made what we considered the far wiser choice.

At the Institute are men returned from all theaters of war operations, varying greatly in educational backgrounds and ranging twenty years in age. One can readily see that a wide variation in tastes and opinions exists, but all Babson students have a common goal . . . to succeed in their chosen fields of endeavor.



Administration and Faculty





FACULTY

JOHN K. HORNER, B.A., M.B.A.

BERTRAND R. CANFIELD

JAMES M. MATTHEWS, A.B., M.A., L.L.D.

GEORGE B. HEDDENDORF, A.B.

HENRY A. KRIEBEL, B.S., M.A.

CARROLL W. FORD, A.B., Ph.D.

HENRY C. LANGER, B.S., M.A.

IRVIN M. DAVIS, L.L.B., L.L.M.

EARL K. BOWEN, B.S., M.A.

J. FRANKLIN HUNT, B.S., M.A., Ph.D.

ANTONIOS P. SAVIDES, A.B., A.M., Ph.D.

JOHN ENNEGUESS, A.B., M.A.

WARREN L. GANONG, A.B., M.A.

With the entry in October of the first post-war students, the faculty and administration, as well as the student body, had to be built up again from the low numerical strength to which it had fallen. The student body, starting with 75 registrants in October, more than tripled in size within six months.

Rapid expansion such as this presented to Mr. J. K. Horner, faculty head, the problem of obtaining additional full and part-time

instructors to handle the growing teaching load. Meanwhile, the business manager of the Institute, Mr. F. E. Hodgkins, was faced with an unusual amount of paper-work, accounting and deferred payment involved in carrying out the educational program of the G. I. Bill of Rights.

Added to these problems was the even more immediate one of making the Institute once more a "going concern." Faculty-student cooperation did much to solve this, with the wrinkles being smoothed as they appeared.

At the beginning of the school year Mr. Horner, Dr. Matthews, Mr. Canfield and Mr. Heddendorf composed the full-time teaching staff. They were joined in January by Mr. Kriebel, returning from the Navy, and by Dr. Ford and Mr. Langer in April.

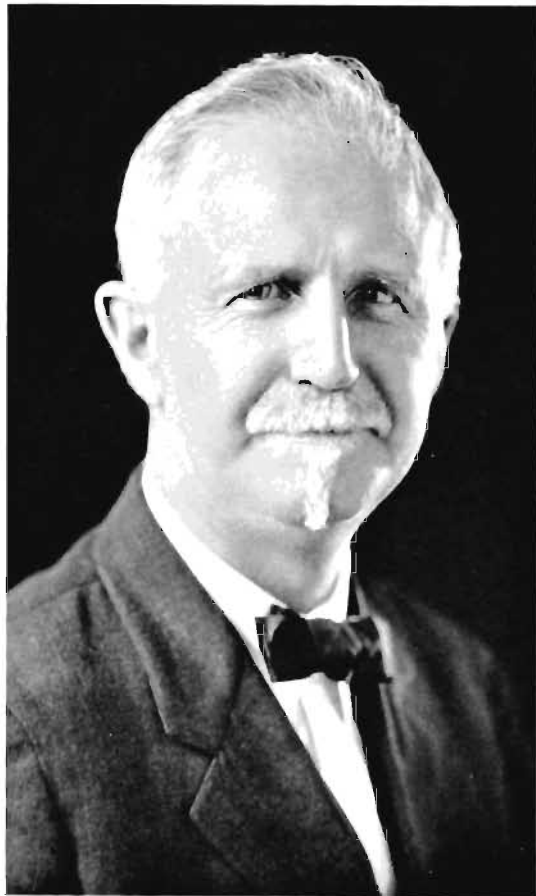
The one-year course taken by the majority of the present students has been designed to furnish the Babson man with a comprehensive survey of the entire field of business. As they worked toward graduation, the students found the courses bearing an illuminating and recurrent relationship to each other. Under the capable guidance of the faculty and administration, the men of Babson moved steadily on toward the business opportunities which lay ahead.



As I was convinced in 1928 that the stock market was headed for a terrific drop, so I am now convinced that our big Coastal cities are headed for a terrific beating. Only a world spiritual awakening can prevent an atomic war within the next five to twenty years. It does seem fair to say that the chances are nine to ten that such a spiritual awakening will not occur until after America has suffered far more than it has to date.

At the moment, it looks as though Russia would be the antagonist, but not necessarily; it might be Spain, Argentina, some other country, or a United Europe. Whenever the trouble starts, Boston, New York, Philadelphia, or Baltimore would be the "Pearl Harbor" of the next conflict. Moreover, the attack may be by V-X rocket bombs rather than atomic bombs. Or, the destruction may come from crazy Communistic agents within these cities. I have no fear for the ultimate outcome. The situation should be under control after the first forty-eight hours, but during these forty-eight hours the disaster to our Coastal cities will be terrific. I see it all very clearly. Of course, we will retaliate and try to destroy the cities of the attacking nation, or nations; but they will be prepared and waiting for us. They are even now preparing.

This does not mean that we should now sell our property in these cities or even securities the assets of which are largely located in these cities. There is no sense in getting hysterical or running away in a cowardly manner. I, myself, have large real estate interests in Boston. I certainly now have no intention of forsaking the city to which I owe so much. But whether I would buy more property or build a new building there is a very different question. Furthermore, I shall work to have real estate owners get together and petition Congress for special insurance for cities which, from now on, must serve as the first line of defense for our entire nation. I also am working for a world government and most of all for the spiritual awakening needed to bring it about.



One thing more. I am urging my grandchildren to settle in some small, unobtrusive interior city with its own independent water, food, and fuel supply. I have my business here in Wellesley Hills, which is far enough away from Boston to appear immune from present bombs, but what the future will develop no one knows. Again I say there is no immediate reason for selling city real estate or any securities in view of the above, but these facts should be considered when investing new money in real estate or securities. President Roosevelt once said to me before World War II, "We are standing with our backs against a wall." I now say, "We who work in these vulnerable cities are walking blindly toward a precipice." Our analysts will keep these thoughts in mind when recommending securities from now on. I urge Babson Institute graduates to think of these things before settling down in any definite locality.

June 17, 1946

ROGER W. BABSON

The

Student

Body



When the first section of the accelerated course opened Babson Institute on October 1, both the school and the students were starting again. An independent lot, we had the same difficulty of getting back to the books as all other men were having after having their lives interrupted by the war. By the time the first semester was over, many of our class had left because of difficulties in returning to school or because of injuries received due to the war. It was with greater confidence that we returned following Christmas vacation.

As our courses began to mesh with each other, we began to gather new ideas on all phases of business. Men began to establish their objectives . . . sales, production, or the intricacies of finance . . . certainly we were not sales executives, industrial management experts, or financial wizards, but, as we found our fields, we began to study more intently toward our chosen occupation.

When we returned for our final term, we chose the industry where we hoped to specialize. With the arrival of final exams and graduation we believed that we had mastered the fundamentals of business and that we could more fully capitalize on opportunities that will appear as we enter into the business world.

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Howard Burnley Aborn, Jr.

SWAMPSCOTT, MASSACHUSETTS

EDUCATION

Swampscott High School

EXTRA CURRICULAR ACTIVITIES

Business Manager of School Paper,
Dramatic Club

EXPERIENCE

Navy, Aetna Life Insurance Co., John Hancock Mutual Life Insurance Co., Field Representative for Group Insurance

OBJECTIVE

Group Insurance



Azad Ahmadjian

WHITINSVILLE, MASSACHUSETTS

EDUCATION

Northbridge High School

EXTRA CURRICULAR ACTIVITIES

Football, Golf, Tennis, Swimming

EXPERIENCE

U. S. Army Air Corps, Owner and Operator of Business, Lockheed Aircraft Corp.

OBJECTIVE

Export and Import, Marketing

Wilbert Loomis Axtell

HAMPDEN, MASSACHUSETTS

EDUCATION

Classical High School, American International
College

EXTRA CURRICULAR ACTIVITIES

Bowling, Dramatic Club, Vice-President and
President of High School and College Fra-
ternities

EXPERIENCE

Packard and Chrysler Motor Car Companies

OBJECTIVE

Automotive Industry



Peter J. Black

PORTLAND, MAINE

EDUCATION

Coyne Radio School, New York College

EXTRA CURRICULAR ACTIVITIES

Newman Club, Basketball

EXPERIENCE

Navy, Salesman

OBJECTIVE

Electrical Appliance Store, Sales Manager

Andrew Anthony Bonanno

CHESTNUT HILL, MASSACHUSETTS

EDUCATION

Berkeley Prep, Boston University

EXTRA CURRICULAR ACTIVITIES

Tennis, Hockey, Baseball, B. U.—Kappa Phi
Alpha

EXPERIENCE

Chas. Bonanno Ldg. and Supply Co.

OBJECTIVE

Laundry Business



James Arthur Byerly, Jr.

OWOSSO, MICHIGAN

EDUCATION

University of Michigan—A.B.

EXTRA CURRICULAR ACTIVITIES

Delta Kappa Epsilon, Track Team, (U. of M.)
Alpha Delta Sigma, Advertising, BARSONIAN

EXPERIENCE

Navy, Byerly Stores, Inc., Office Work

OBJECTIVE

Chain Food Stores

Bruce Dupree Clemmons

BEAUMONT, TEXAS

EDUCATION

Lamar Junior College, University of Texas

EXPERIENCE

Merchant Marine, Drug Clerk, Theater Chain
Manager

OBJECTIVE

Small Resort Hotel in Texas



John Benjamin Coffin

ENGLEWOOD, NEW JERSEY

EDUCATION

Englewood School for Boys, Vermont Academy

EXTRA CURRICULAR ACTIVITIES

Photography Club, Ski Team, Football, Baseball, BABSONIAN Staff

EXPERIENCE

J. S. Coffin, Jr., Co.

OBJECTIVE

Publishing, Advertising

William V. Colway

ONEIDA, NEW YORK

EDUCATION

Cazenovia Junior College, Syracuse University

EXTRA CURRICULAR ACTIVITIES

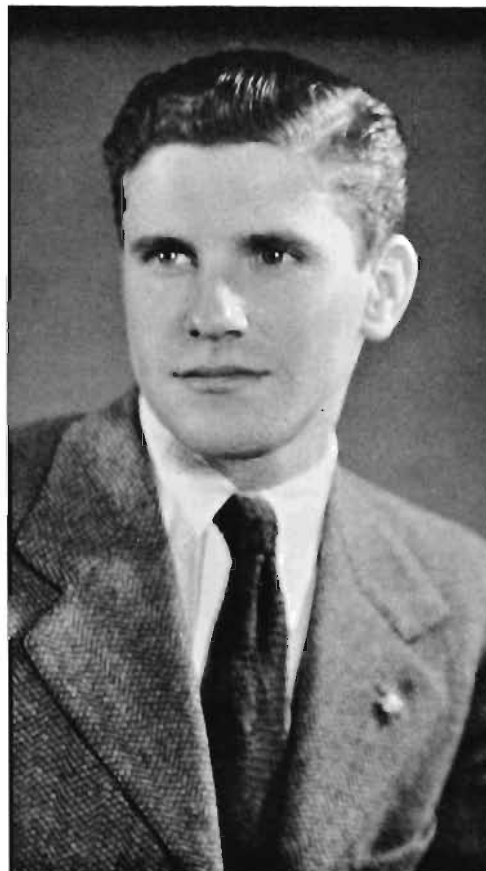
Swimming, Alpha Delta Sigma

EXPERIENCE

U. S. Army

OBJECTIVE

Marketing, General Management



John A. Crane

PHOENIX, ARIZONA

EDUCATION

Brophy College

EXTRA CURRICULAR ACTIVITIES

Football, Basketball, Baseball, Committeemen-Secretary, Student Body Council, Tau Gamma Alpha-Alpha Delta Sigma, Treasurer

EXPERIENCE

Army, Republic and Gazette Newspaper, Phoenix, Arizona

OBJECTIVE

Executive—Newspaper

Frank Joseph Cuetara

BROOKLINE, MASSACHUSETTS

EDUCATION

Brookline High School

EXTRA CURRICULAR ACTIVITIES

Social Affairs Committee, Babson--Chairman

EXPERIENCE

U. S. Army

OBJECTIVE

Shoe and Leather Exporting



Alexander Brown Dancy

JACKSON, TENNESSEE

EDUCATION

University of Missouri, Babson Institute 1941

EXTRA CURRICULAR ACTIVITIES

Wrestling and Bowling

EXPERIENCE

U. S. Army

OBJECTIVE

Distribution (Selling)

Ross V. H. Davis

CUMBERLAND, MARYLAND

EDUCATION

Parsons High School, Pace School of Accounting, Johns Hopkins University

EXTRA CURRICULAR ACTIVITIES

Tennis, Bowling, Publications, Intramural Sports

EXPERIENCE

Cost Accountant, Kelly Springfield Tire Co., Field Representative, Metropolitan Life Insurance Co., Cost Accountant, Celanese Corporation, United States Army

OBJECTIVE

Sales, Market Analysis and Accounting



Morris L. Dickinson

LUNENBURG, MASSACHUSETTS

EDUCATION

Deerfield Academy

EXTRA CURRICULAR ACTIVITIES

Editorial Board—BABSONIAN

EXPERIENCE

R. C. A. F., A. A. F.

OBJECTIVE

Real Estate

Charles B. Douville, Jr.

MANCHESTER, NEW HAMPSHIRE

EDUCATION

St. George School, St. Joseph School

EXTRA CURRICULAR ACTIVITIES

Baseball, Football, Tennis, Student Council

EXPERIENCE

U. S. Army, Clerical Experience in State Adjutant General's Office

OBJECTIVE

Standards and Methods Department



John A. Ebbinghouse

WABASH, INDIANA

EDUCATION

De Pauw University

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Student Council

EXPERIENCE

Army Air Corps, American Rock Wool Corp.,
Warehouse Foreman, General Tire and Rubber
Co., Production Department

OBJECTIVE

Sales and Advertising

Albert Edward Foshay

CARMEL, NEW YORK

EDUCATION

Carmel High School

EXTRA CURRICULAR ACTIVITIES

Basketball, Band

EXPERIENCE

International Business Machines Corp., Grand
Union Company

OBJECTIVE

Financial Business



Robert Allan Foster

PFORIA, ILLINOIS

EDUCATION

Western Military Academy, Virginia Military
Institute

EXTRA CURRICULAR ACTIVITIES

Varsity Basketball, Chairman Finance Com-
mittee, Business Manager of Hop Committee,
Manager of Class Play (V. M. I.), Student
Council—Babson

EXPERIENCE

U. S. Army

OBJECTIVE

Sales and Investments

Gordon C. Fuller

SCARSDALE, NEW YORK

EDUCATION

Hill School, Wesleyan College

EXTRA CURRICULAR ACTIVITIES

Football and Tennis

EXPERIENCE

U. S. Army

OBJECTIVE

Aviation



John Joseph Gallagher

WOLLASTON, MASSACHUSETTS

EDUCATION

Newton High School

EXPERIENCE

Purchasing and selling of construction equipment

OBJECTIVE

Rental of Construction Equipment

Irving Fred Granofsky

BROOKLINE, MASSACHUSETTS

EDUCATION

Thayer Academy, Babson Institute (1942-1943)

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Advertising Staff
BABSONIAN

EXPERIENCE

Stock Boy—Promotion Dept., U. S. Army

OBJECTIVE

Chain Store Executive



William J. Hamilton

WELLESLEY HILLS, MASSACHUSETTS

EDUCATION

Wellesley High School

EXPERIENCE

Engineering, Transmission Lines Department

OBJECTIVE

Production

Arnold C. Heath

BROOKLINE, MASSACHUSETTS

EDUCATION

High School of Commerce, Photo. Tech. Dept.
Rochester Institute of Technology

EXTRA CURRICULAR ACTIVITIES

Dramatic and Photographic Clubs

EXPERIENCE

U. S. Army, Board Boy, Photographer, Office
Manager

OBJECTIVE

Investment Banking



Homer Scott Higgins

VALE SUMMIT, MARYLAND

EDUCATION

State Teacher's College, University of Mary-
land, Western Maryland College

EXTRA CURRICULAR ACTIVITIES

Varsity Soccer, Dramatic Club

EXPERIENCE

U. S. Army, Teacher and Assistant Coach in
Athletics, Math, Science, and Social Subjects,
Principal of School, Kelly Springfield Tire Co.,
Personnel Department

OBJECTIVE

Industrial Personnel

Herbert Douglas Hunter, Jr.

RUTHERFORD, NEW JERSEY

EDUCATION

Mt. Hermon School, New York University

EXTRA CURRICULAR ACTIVITIES

Glee Club

EXPERIENCE

Manhattan Mfg. Co.

OBJECTIVE

Personnel Work



John Goreham Hutcheson

NEEDHAM, MASSACHUSETTS

EDUCATION

Needham High School, Colby College

EXPERIENCE

Photo Reproduction Work

OBJECTIVE

Color Photography, Photo Reproduction Offset
Lithography

Malcolm W. Jenkins

WELLESLEY HILLS, MASSACHUSETTS

EDUCATION

Wellesley High School, Babson Institute
(1941-1942)

EXTRA CURRICULAR ACTIVITIES

Captain of Wellesley Cross Country, Basketball
and Track Teams

EXPERIENCE

U. S. Army Air Force

OBJECTIVE

Business Manager (Administrative) for Building Contractor



Milton Kamin

LIMA, OHIO

EDUCATION

Castle Heights Military Academy, Ohio State
University

EXTRA CURRICULAR ACTIVITIES

Bowling, Golf, Intramural Basketball, Baseball

EXPERIENCE

U. S. Navy, Neon Products, Inc.

OBJECTIVE

Production and Sales of Neon Products, Inc.

John Robert Kelvie

LITCHFIELD, CONNECTICUT

EDUCATION

Torrington High School, Alabama Polytechnic
Institute

EXPERIENCE

Production Scheduling, Warren McArthur
Corp., U. S. Army

OBJECTIVE

Production and Sales Agencies



Leonard John Kokins

ASHLAND, MASSACHUSETTS

EDUCATION

Worcester Academy, Dartmouth College

EXTRA CURRICULAR ACTIVITIES

Basketball and Golf

EXPERIENCE

Production Department—Salesman

OBJECTIVE

Production, Sales Management, Army

Jack F. Koons III

CINCINNATI, OHIO

EDUCATION

University of North Carolina, University of Arizona

EXTRA CURRICULAR ACTIVITIES

Sigma Chi, Alpha Delta Sigma, Editor of *BABSONIAN*, Student Council, Intramural Sports

EXPERIENCE

U. S. Marine Corps, Advertising Salesman for Cincinnati Times Star, Spokesman Publishing Company, and Great Trails Broadcasting System

OBJECTIVE

Advertising and Marketing



John Louis Landen

OMAHA, NEBRASKA

EDUCATION

The Hill School, Colorado University

EXTRA CURRICULAR ACTIVITIES

Captain of Colorado University Freshman Golf, Emanon Fraternity, Beta Theta Pi

EXPERIENCE

U. S. Coast Guard, Orientation at Securities Acceptance Corporation

OBJECTIVE

Personal Finance, Executive Position with Securities Acceptance Corporation

Allan James MacQuarrie, Jr.

NEWTONVILLE, MASSACHUSETTS

EDUCATION

Newton High School, Northeastern University

EXTRA CURRICULAR ACTIVITIES

Past President of Delta Nu Omega, Advertising Staff of BABSONIAN, Football, Basketball

EXPERIENCE

U. S. Army, Chief of Tabulating Department of Glenn L. Martin-Nebraska Co.

OBJECTIVE

Sales, Sales Management



Walter K. Mahard

NATICK, MASSACHUSETTS

EDUCATION

Tilton Junior College

EXTRA CURRICULAR ACTIVITIES

Social Committee, Hockey and Tennis (Tilton)

OBJECTIVE

Foreign Trade and Export

John Earle McAdams

GREENBURG, PENNSYLVANIA

EDUCATION

Waynesburg College

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, (Pres.) Student Council,
Religious Committee

EXPERIENCE

U. S. Army, Retail Clothing Business

OBJECTIVE

Advertising



Charles Cornell Moss

PHILADELPHIA, PENNSYLVANIA

EDUCATION

Abington High School, Philadelphia Textile
School

EXTRA CURRICULAR ACTIVITIES

Golf, Bowling, Volley Ball, Student Council
President, Babson

EXPERIENCE

Army Air Corps., Secretary-Treasurer of No-
Mend Hosiery, Inc.

OBJECTIVE

Ladies Full Fashioned Hosiery Manufacturing

Thomas Meehan Mullady

CARBONDALE, PENNSYLVANIA

EDUCATION

Carbondale High School

EXTRA CURRICULAR ACTIVITIES

Baseball and Basketball

EXPERIENCE

Expeditor with Sperry Gyroscope Co., Owned
and Operated Trucking Business

OBJECTIVE

Industrial Organization



Robert Morris Mustard

WELLESLEY, MASSACHUSETTS

EDUCATION

Lawrenceville Prep School, Dartmouth Col-
lege, Northeastern University

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma

EXPERIENCE

Production Expediter in Cummings Machines
Work, U. S. Army

OBJECTIVE

Production Control, Manufacturing

Kenneth William Oakley

WOOD RIDGE, NEW JERSEY

EDUCATION

The Peddie School

EXTRA CURRICULAR ACTIVITIES

Varsity Football, Varsity Wrestling, Baseball,
Alpha Delta Sigma, Advertising (BAHSONIAN)

EXPERIENCE

U. S. Army, Atlantic Refrigerating Company

OBJECTIVE

Food Industry



Donald Earl O'Connor

BIRMINGHAM, MICHIGAN

EDUCATION

Cranbrook School, University of Michigan

EXTRA CURRICULAR ACTIVITIES

Sigma Chi

EXPERIENCE

Research Department, Technical Sales and Ser-
vice Department of Reichhold Chem. Inc.

OBJECTIVE

Exporting in Synthetic Resins and Industrial
Chemicals

William Nicholas Ormsby, Jr.

NEWTON, MASSACHUSETTS

EDUCATION

Rivers Country Day School

EXTRA CURRICULAR ACTIVITIES

Football, Hockey, Baseball, Sigma Phi

EXPERIENCE

U. S. Army

OBJECTIVE

Selling in the Roofing Business



Maurice Owen

CLEARWATER, FLORIDA

EDUCATION

University of Florida

EXPERIENCE

U. S. Army, Hardware Retailing, Citrus Growing

OBJECTIVE

Finance, Citrus Growing

Melvin E. Page, Jr.

ST. PETERSBURG, FLORIDA

EDUCATION

Muskegon Junior College, John B. Stetson
University

EXTRA CURRICULAR ACTIVITIES

Track and Swimming

EXPERIENCE

U. S. Army

OBJECTIVE

Eventually to start small business



Arden Hamilton Parkes

DULUTH, MINNESOTA

EDUCATION

St. Thomas College, University of Iowa

EXPERIENCE

U. S. Army

OBJECTIVE

Tourist Business in Yellowstone National
Park

Clinton Andrew Petersen

WELLESLEY, MASSACHUSETTS

EDUCATION

B.S. from Rhode Island State College

EXTRA CURRICULAR ACTIVITIES

Delta Alpha Psi, Scabbard and Blade

EXPERIENCE

U. S. Army

OBJECTIVE

Personnel Administration



Harry Nelson Petty, Jr.

ELIZABETH, NEW JERSEY

EDUCATION

The Pingry School

EXTRA CURRICULAR ACTIVITIES

Track Team, Orchestra, Blue Book, (Pingry)
Montclair and Watchung Riding Clubs, BAR-
SONIAN Editorial Staff

EXPERIENCE

Lloyd, Rogers Co., N. Y. C., Accounting
Department

OBJECTIVE

Accounting and Real Estate

Salmon W. Putnam IV

LUNENBURG, MASSACHUSETTS

EDUCATION

Williston Academy, University of Vermont

EXTRA CURRICULAR ACTIVITIES

Sigma Alpha Epsilon, Basketball

EXPERIENCE

U. S. Army

OBJECTIVE

Personnel Work



Charles Howard Schmidt

INDIANAPOLIS, INDIANA

EDUCATION

Broad Ripple High School, Purdue University

EXTRA CURRICULAR ACTIVITIES

Mystic Tie Lodge (Masons)

EXPERIENCE

Radio and Appliance Dealer, Buyer of Automobiles

OBJECTIVE

Automobile Industry

Allen Jett Sharitz

WYTHEVILLE, VIRGINIA

EDUCATION

A.B. from Washington and Lee University

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Pi Kappa Phi, Inter Fraternity Council, Tennis, Golf, Christian Council

EXPERIENCE

U. S. Army

OBJECTIVE

Market and Advertising Research



Glen J. Sherrard, Jr.

BOSTON, MASSACHUSETTS

EDUCATION

Copley School, Calvert School

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Chairman of Social Class Committee, BABSONIAN Staff

EXPERIENCE

The Parker House and Hotel Bellevue, Boston

OBJECTIVE

Hotel Management

Peter M. Sherwin

MT. KISCO, NEW YORK

EDUCATION

Lawrenceville Prep School

EXTRA CURRICULAR ACTIVITIES

Varsity Soccer

OBJECTIVE

Cloth Printing



Irwin Sirota

NEW YORK CITY, NEW YORK

EDUCATION

Miami University, New York University,
School of Commerce

EXTRA CURRICULAR ACTIVITIES

Tennis

EXPERIENCE

Salesman and Dress Distributor

OBJECTIVE

Sales

Perry M. Smith

SPRINGFIELD, MASSACHUSETTS

EDUCATION

Technical High School, Loomis Institute,
Babson Institute 1942-1943

EXTRA CURRICULAR ACTIVITIES

Football, Rifle Team, A.D.S. Babson Institute,
Social Committee 1942-1943

EXPERIENCE

U. S. Army

OBJECTIVE

Production



Tobias Patrick Stapleton, Jr.

PROVIDENCE, RHODE ISLAND

EDUCATION

Moses Brown

EXTRA CURRICULAR ACTIVITIES

Wrestling, Football, Track (Moses Brown)

EXPERIENCE

Personnel Department, Walsh, Kaiser Corp.

OBJECTIVE

Advertising, Public Relations

Joe Luther Terry

BESSEMER, ALABAMA

EDUCATION

University of Alabama

EXTRA CURRICULAR ACTIVITIES

Y.M.C.A., Track (U. of A.), Junior Chamber
of Commerce

EXPERIENCE

U. S. Army, Real Estate, Land Title Abstract

OBJECTIVE

Real Estate



John H. Frank

HACKENSACK, NEW JERSEY

EDUCATION

Blair Academy

EXTRA CURRICULAR ACTIVITIES

Varsity Wrestling, Football, Track, Baseball,
President of Church Club, De Molay

EXPERIENCE

Salesman Men's Clothing Store, Tool In-
vestigator

OBJECTIVE

Clothing Store Management

Maurice Arnold Therrien

MANCHESTER, NEW HAMPSHIRE

EDUCATION

Boston College

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma—Vice-President

EXPERIENCE

U. S. Army, Real Estate, Insurance, Appraising and Auctioneering, Investigating for Finance Company

OBJECTIVE

Real Estate, Insurance, Auctioneer and Appraiser



William Joseph Thornton

READING, MASSACHUSETTS

EDUCATION

Reading High School

EXTRA CURRICULAR ACTIVITIES

Basketball and Swimming

EXPERIENCE

U. S. Navy

OBJECTIVE

Salesmanship and Management

Frank H. Trinder

NORWICH, NEW YORK

EDUCATION

Norwich High School

EXTRA CURRICULAR ACTIVITIES

BABSONIAN—Business Manager, Alpha Delta Sigma

EXPERIENCE

Army Air Force, Engineering, Purchasing Department, Bendix Aviation

OBJECTIVE

Finance



Harry F. Tyrrell, Jr.

BEAUMONT, TEXAS

EDUCATION

Kemper Military School

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Business Staff of BABSONIAN

EXPERIENCE

U. S. Army, Cummer-Graham Co., Lumber Oil and Lumber Exporting

Lawrence Patrick Walsh

E-A CROSSE, WISCONSIN

EDUCATION

Platteville State Teachers College, College
of Commerce

EXTRA CURRICULAR ACTIVITIES

Bowling, Volley Ball, Rifle Club

EXPERIENCE

U. S Army, Office Manager and Accountant,
Bookkeeper and General Office Clerk

OBJECTIVE

Sales Administration—Market Research and
Analysis, Administrative Executive in the
Distribution Field



Clarence Covert Webster

MICHIGAN CITY, INDIANA

EDUCATION

Howe Military Academy

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Student Council—Religious
Chairman

EXPERIENCE

Production Control Office Bendix, Aviation,
Manager Nu Art Photo Shop, Sales-Manager
Aeroplatic Corp.

OBJECTIVE

Counseling and Personnel

James M. Wicker

NIAGARA FALLS, NEW YORK

EDUCATION

Michigan State College

EXTRA CURRICULAR ACTIVITIES

Phi Delta Theta, Alpha Delta Sigma

EXPERIENCE

Army Air Corps, Drafting—Lumber Company,
Foreign Transportation, Bookkeeper

OBJECTIVE

Exporting for an Industrial Concern



Gerard Robert Williams, Jr.

SCRANTON, PENNSYLVANIA

EDUCATION

Phillips Academy—Andover, Gunnery School,
Brown University

EXTRA CURRICULAR ACTIVITIES

A.U.V. Fraternity, Editorial Board—*Gunnery
News*, Dramatic Society, Associate Editor of
BAHSONIAN

EXPERIENCE

U. S. Army, J. Walter Thompson Co., New
York

OBJECTIVE

Advertising, Investment Banking, Public
Relations

Kenneth Borden Williamson

HARTFORD, CONNECTICUT

EDUCATION

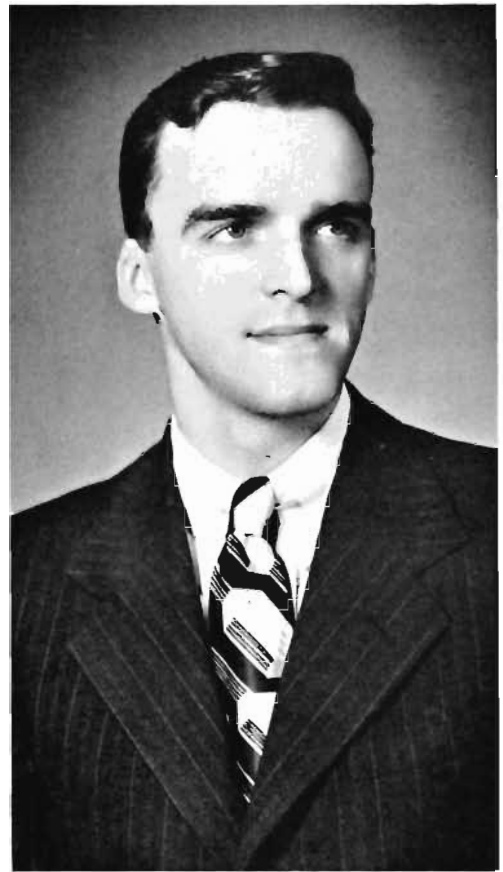
Hartford High School

EXPERIENCE

U. S. Army, Retail Meat and Grocery Business

OBJECTIVE

Accounting Profession



Charles W. Wray

ATLANTA, GEORGIA

EDUCATION

Georgia Tech

EXPERIENCE

U. S. Marine Corps, Fulton National Bank
of Atlanta

OBJECTIVE

Investments and Finance

"It's not the gale, but the set of the sail."

Sharing with Babson Institute the philosophy underlying that motto, our group entered in January, each man intent on making himself a more efficient and intelligent businessman. Almost to the last man, we were freshly out of the service and were faced with our own particular reconversion problem—getting back to the books.

Through the winter, spring and summer months we acquired new knowledge, friends and memories. Those nine months were filled with justification of our mutual decision to delay our return or entry to business long enough to prepare ourselves to do well in that world.

David Field Allen

GREENFIELD, MASSACHUSETTS

EDUCATION

Deerfield Academy, Colgate University
EXTRA CURRICULAR ACTIVITIES
Phi Gamma Delta

EXPERIENCE

U. S. Army Air Corps, Automotive Supplies
and Accessories Sales

OBJECTIVE

Cutlery and Industrial Diamond Businesses



George M. Armstrong

SHERBROOKE, QUEBEC, CANADA

EDUCATION

High School, Bishop's College (B.Sc.)

EXTRA CURRICULAR ACTIVITIES

Rugby, Badminton, Skiing, Yearbook at
College

OBJECTIVE

Manager of Wholesale Business

Edward H. Barry, Jr.

MUSCATINE, IOWA

EDUCATION

New England Aircraft School

EXTRA CURRICULAR ACTIVITIES

American Legion, V.F.W.

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Management of the McKee Button Co.



Albert Pomeroy Bedell

ALBANY, NEW YORK

EDUCATION

Albany Academy, Brown University (A.B.)

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Phi, Brownbrakers, Sock and Buskin

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Office Management

Francis B. Bennett

ZANESVILLE, OHIO

EDUCATION

Zanesville High School

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma

EXPERIENCE

U. S. Naval Air Corps

OBJECTIVE

Sales



Russell Weston Betts, Jr.

ABINGTON, MASSACHUSETTS

EDUCATION

Abington High School, University Extension
Course (Advanced Mathematics)

EXPERIENCE

Factory and Claims Department Walworth
Mfg. Company of Boston

OBJECTIVE

Sales Work, preferably with a Steam-fitting
Supply House

Donald Antonio Blair

TLALPÁN, D. F., MEXICO

EDUCATION

Principia School, Principia Junior College

EXPERIENCE

U. S. Army

OBJECTIVE

Exporting or Importing in Latin America



Glenn Howard Booth

OKLAHOMA CITY, OKLAHOMA

EDUCATION

Oklahoma City University

EXTRA CURRICULAR ACTIVITIES

Debate Club, Camera Club, BABSONIAN Staff

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Real Estate Sales

George Brett

WABAN, MASSACHUSETTS

EDUCATION

Kimball Union Academy, Harvard University,
Babson (before entry into service)

EXTRA CURRICULAR ACTIVITIES

Football and Lacrosse

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Aircraft Industry Sales and Distribution



Robert Field Bullock

WOLLASTON, MASSACHUSETTS

EDUCATION

Preparatory School, Military School, Columbia
University and Dartmouth College

EXPERIENCE

Shop Management and Accounting

OBJECTIVE

Personnel Work

Malcolm Lewis Bunker

NEWTON HIGHLANDS, MASSACHUSETTS

EDUCATION

Newton High School, Wilbraham Academy

EXTRA CURRICULAR ACTIVITIES

Football, Baseball, Track, Hockey, Dramatic Club, Publications Staff (Wilbraham)

EXPERIENCE

U. S. Army

OBJECTIVE

Building Material and Mason Supplies



Randolph Burrus Caldwell

DALLAS, TEXAS

EDUCATION

Culver Military Academy

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Flour Milling

James W. Cavanaugh

MANCHESTER, NEW HAMPSHIRE

EDUCATION

Manchester Central High School

EXTRA CURRICULAR ACTIVITIES

Student Council (Manchester)

EXPERIENCE

U. S. Army Air Corps, Automotive Sales
and Stock

OBJECTIVE

Automotive Service and Sales



Edgar Hamilton Chappell

BERKELEY, CALIFORNIA

EDUCATION

Ashville School, University of California

EXTRA CURRICULAR ACTIVITIES

Kit Kat Society, BABSONIAN Staff, Alpha Delta
Fraternity

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Advertising—Sales Promotion and Marketing

Robert Newton Cleverdon

NEWTON CENTER, MASSACHUSETTS

EDUCATION

Rivers Country Day School, Bowdoin College

EXTRA CURRICULAR ACTIVITIES

Hockey, Baseball, Football, Zeta Psi

EXPERIENCE

U. S. Army Air Corps, Surveying



John Francis Coughlin

HOLYOKE, MASSACHUSETTS

EDUCATION

Holy Cross College (A.B.)

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Advertising or Sales Promotion

Walter S. Dance

NEWCASTLE, PENNSYLVANIA

EDUCATION

Newcastle High School

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Production and Sales



Albert Wallace Deckel

WORCESTER, MASSACHUSETTS

EDUCATION

Worcester High School of Commerce, Fairfield
School of Business

EXTRA CURRICULAR ACTIVITIES

Tennis, Hockey, Debating Society, Camera
Club, Newspaper Staff (High School), Alpha
Delta Sigma

EXPERIENCE

Life Insurance Office

OBJECTIVE

Life Insurance Investment, Analysis, and Sales

Norman Dorian

WEST SPRINGFIELD, MASSACHUSETTS

EDUCATION

East Senior High School, Pawtucket, R. I.

EXTRA CURRICULAR ACTIVITIES

Rhode Island Honor Society, Student Council
of Babson, Alpha Delta Sigma

EXPERIENCE

U. S. Army Air Corps, Short time with Swift
and Co.

OBJECTIVE

Sales Promotion, Distribution and Advertising



John Verdier Dunlap

ATLANTA, GEORGIA

EDUCATION

University of Georgia

EXPERIENCE

U. S. Army Air Corps, Singer Sewing Machine
Company

OBJECTIVE

Business Management and C.P.A. Rating

John W. Edwards, Jr.

JOHNSTOWN, PENNSYLVANIA

EDUCATION

High School

EXTRA CURRICULAR ACTIVITIES

Dramatic Club, Horsemanship (High School),
Alpha Delta Sigma

EXPERIENCE

U. S. Army, Federal Bureau of Investigation

OBJECTIVE

Sales and Advertising



John Burdge Elliott

GRAND RAPIDS, MICHIGAN

EDUCATION

Western Michigan College

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Sales in Steel and Iron Industry

Frederic Buckley Fay

SPRINGFIELD, MASSACHUSETTS

EXTRA CURRICULAR ACTIVITIES

BABSONIAN Staff

EXPERIENCE

U. S. Army, Production Expediter

OBJECTIVE

Consumer Research on own designs



Robert Joseph Federer

MADISON, NEW JERSEY

EDUCATION

Taft School, Lafayette College

EXTRA CURRICULAR ACTIVITIES

Athletics, Glee Club, Brainard Society Dance Committee

EXPERIENCE

U. S. Army

OBJECTIVE

Import House

Donald W. Fletcher

FITCHBURG, MASSACHUSETTS

EDUCATION
Hendrix College

EXTRA CURRICULAR ACTIVITIES
Fencing

EXPERIENCE
U. S. Army

OBJECTIVE
Building Contractor



James R. Foster, Jr.

GREENFIELD, MASSACHUSETTS

EDUCATION
Massachusetts State College

EXTRA CURRICULAR ACTIVITIES
Theta Chi Fraternity

EXPERIENCE
U. S. Army Air Corps, Assistant Manager of
Retail Shoe Store, Manager of Army Post
Exchange

OBJECTIVE
Office Management

George Stanton Freeman

BATTLE CREEK, MICHIGAN

EDUCATION

Battle Creek High School

EXTRA CURRICULAR ACTIVITIES

Baseball, Basketball, American Legion, Alpha
Delta Sigma

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Sales and Distribution



Leslie John Gallagher

BROOKLYN, NEW YORK

EDUCATION

James Madison High School

EXTRA CURRICULAR ACTIVITIES

Phi Lambda, Hi-Y, Young Peoples Forum,
Basketball Team (Church), National Board of
Review of Motion Pictures

EXPERIENCE

U. S. Army, Bethlehem Steel Corporation,
Abraham and Straus

OBJECTIVE

Production Management, Procurement, Dis-
tribution, Sales Management, Electrical Engi-
neering

Edward Earl George

GREENACRES, WASHINGTON

EDUCATION

Lewis and Clark High School

EXTRA CURRICULAR ACTIVITIES

Football, Track, Phi Delta Nu

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Investment Banking



William Gibson III

WILLIAMSPORT, PENNSYLVANIA

EDUCATION

Williamsport High School, Dickinson Junior College, Pennsylvania State College

EXTRA CURRICULAR ACTIVITIES

Dickinson Yearbook, Sigma Chi, BABSONIAN, Tennis, Swimming, Skiing

EXPERIENCE

U. S. Navy, Purchasing and Manufacturing, Lycoming Division, Aviation Corporation

OBJECTIVE

Production, Distribution

Frederic S. Gilman

BIRMINGHAM, MICHIGAN

EDUCATION

Cranbrook School, Amherst College

EXTRA CURRICULAR ACTIVITIES

Phi Gamma Delta, Track (High School)

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Deep Freeze and Refrigerator Production



Lawrence Edward Gordon

BATTLE CREEK, MICHIGAN

EDUCATION

Battle Creek High School, Washington and Lee University, University of Michigan

EXTRA CURRICULAR ACTIVITIES

Sigma Alpha Epsilon, Baseball

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Personnel Relations and Labor Management

Robert J. Gorrie

WESTBROOK, MAINE

EDUCATION

High School, New Hampton Business College,
Gray's Business, Northeastern, U. S. Govern-
ment Counter Espionage School

EXTRA CURRICULAR ACTIVITIES

Babson Student Council, Associate Editor-in-
chief of BABSONIAN

EXPERIENCE

U. S. Army, Plant Traffic Management with
Large Paper Manufacturer

OBJECTIVE

Procurement, Distribution, Sales Promotion



George A. Green

CLEVELAND HEIGHTS, OHIO

EDUCATION

Cleveland Heights High School, Wittenberg
College

EXPERIENCE

U. S. Army, Republic Steel Corporation, Pipe
Machinery Company, S. W. Emerson Com-
pany, Divisional Engineer—Panama Canal
Zone

OBJECTIVE

Finance, Investments, Auditing and Dis-
tribution

Joseph Henry Harney

LYNN, MASSACHUSETTS

EDUCATION

Holy Cross College

EXTRA CURRICULAR ACTIVITIES

Intramural Sports, BABSONIAN Staff, Alpha
Delta Sigma

EXPERIENCE

U. S. Army

OBJECTIVE

Sales, Sales Promotion, Advertising, Dis-
tribution



Daniel Booth Haslam, Jr.

BARRE, VERMONT

EDUCATION

Kimball Union Academy

EXTRA CURRICULAR ACTIVITIES

Skiing, Basketball, Golf, Tennis

EXPERIENCE

U. S. Army

OBJECTIVE

Insurance

Walter S. Heard, Jr.

YONKERS, NEW YORK

EDUCATION

Blair Academy

EXTRA CURRICULAR ACTIVITIES

Blair *Breeze*, Yearbook Staff, Glee Club,
Wrestling, Soccer, Track (Blair), Alpha
Delta Sigma

EXPERIENCE

U. S. Army, Warner Bros., Circuit Manage-
ment Corporation

OBJECTIVE

Sales or Distribution



Richard Kenyon Hill

PHOENIX, ARIZONA

EDUCATION

Phoenix Junior College, University of South-
ern California

EXTRA CURRICULAR ACTIVITIES

Alpha Rho Chi

EXPERIENCE

U. S. Navy

OBJECTIVE

Commercial Air Lines Purchasing and Man-
agement

Edwin K. Holden, Jr.

PITTSFIELD, MASSACHUSETTS

EDUCATION

Manlius School

EXTRA CURRICULAR ACTIVITIES

R.O.T.C., Football, Hockey, Golf

EXPERIENCE

U. S. Army, Holden and Stone Co.

OBJECTIVE

Retail Merchandising



Burton Sanford Horwitch

CHICAGO, ILLINOIS

EDUCATION

Chicago Latin School for Boys, Miami University

EXTRA CURRICULAR ACTIVITIES

Basketball, Tennis, Baseball (Latin, Miami), Intramural Sports, Athletic Committee, BABSONIAN (Babson)

EXPERIENCE

U. S. Army Air Corps, Albert, Inc., Manufacturers of Rayon Lingerie

OBJECTIVE

Production and Distribution of Textile Products

John Dawley Hulser

MYSTIC, CONNECTICUT

EDUCATION

High School

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Textile Manufacturing



Arthur Field Humphrey

GREENSBURG, PENNSYLVANIA

EDUCATION

Exeter Academy

EXTRA CURRICULAR ACTIVITIES

Kappa Epsilon Phi, Baseball, Basketball

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Finance

Glen Addison Hunter

SPOKANE, WASHINGTON

EDUCATION

University of Idaho

EXTRA CURRICULAR ACTIVITIES

Beta Theta Pi, Blue Key, "I" Club, Scabbard and Blade, Hell Divers, Varsity Swimming (Idaho)

EXPERIENCE

U. S. Army, Accounting and Statistical Department in Investment House

OBJECTIVE

Investment Securities



Philip Heyward James, Jr.

PORTLAND, MAINE

EDUCATION

Portland High School

EXTRA CURRICULAR ACTIVITIES

Alpha Phi Fraternity, Swimming Team (High School)

EXPERIENCE

U. S. Marine Corps, Bureau of Yards and Docks U. S. Navy (Public Works), American Can Company

OBJECTIVE

Sales Promotion and Management of Summer Resorts in Maine

Robert Albert Johnson

DES MOINES, IOWA

EDUCATION

University of Iowa

EXTRA CURRICULAR ACTIVITIES

Sigma Nu, Golf (Captain—High School),
Alpha Delta Sigma

EXPERIENCE

U. S. Army Air Corps, Dun & Bradstreet,
Bankers Life Insurance Co.

OBJECTIVE

Sales Promotion and Advertising



Robert E. Jones, Jr.

CONCORD, NORTH CAROLINA

EDUCATION

Darlington School, Davidson College, Wash-
ington and Lee University

EXTRA CURRICULAR ACTIVITIES

Phi Gamma Delta, Baseball, Football

EXPERIENCE

Hotel Manager, Cotton Textiles

OBJECTIVE

Hotel Management or Cotton Textiles

Julius King III

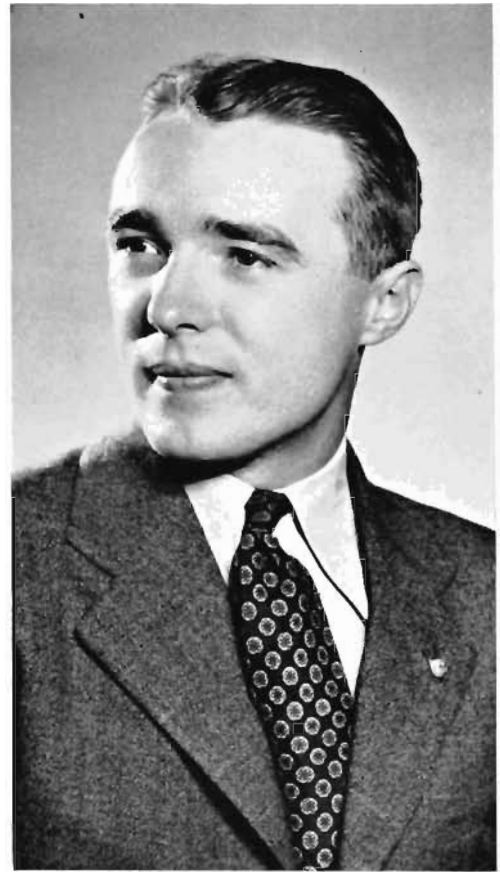
MAYVILLE, NEW YORK

EDUCATION
Cornell University

EXTRA CURRICULAR ACTIVITIES
Phi Delta Theta

EXPERIENCE
U. S. Army Air Corps

OBJECTIVE
Finance and Financial Management



Charles C. Knowlson

TOLEDO, OHIO

EDUCATION
Howe Military School

EXTRA CURRICULAR ACTIVITIES
Commanding Officer—Corps of Cadets, Science
Club President, Class Treasurer, Football,
Hockey, Baseball

EXPERIENCE
U. S. Army

OBJECTIVE
Business Management

Loren Paul Laub

NEW YORK CITY, NEW YORK

EDUCATION

Polytechnic High School, San Francisco, Calif.,
Mission High School, San Francisco, Calif.

EXTRA CURRICULAR ACTIVITIES

Bowling, Football, Basketball, Swimming
(High School)

EXPERIENCE

U. S. Navy

OBJECTIVE

Finance and Advertising



John Archer Lombard

LYNDHURST, OHIO

EDUCATION

Cleveland Heights High School, Grove City
College

EXTRA CURRICULAR ACTIVITIES

Debating Club, Varsity Club, Swimming,
Newspaper Staff, Literary Magazine Staff,
Intramurals, Announcer, WSAJ, BABSONIAN
Staff, Associate Literary Editor, Student
Council, Alpha Delta Sigma

EXPERIENCE

U. S. Navy, Printz-Biederman Company

OBJECTIVE

Sales, Distribution, or Market Research

Raymond Patrick Lyons

HAVERHILL, MASSACHUSETTS

EDUCATION

St. James High School

EXTRA CURRICULAR ACTIVITIES

Baseball, Hockey, President of High School
Senior Class

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Finance and Banking



Thomas Marsh

CINCINNATI, OHIO

EDUCATION

University of Colorado

EXTRA CURRICULAR ACTIVITIES

Beta Theta Pi

EXPERIENCE

U. S. Naval Air Corps

OBJECTIVE

Construction

Clark Gilbert McKinnon, Jr.

GREENFIELD, MASSACHUSETTS

EDUCATION

Deerfield Academy

EXTRA CURRICULAR ACTIVITIES

Glee Club, Football, Basketball, Skiing, Track,
Baseball

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Investments and Securities



Eugene Charles McLaud

GREENFIELD, MASSACHUSETTS

EDUCATION

Deerfield Academy

EXTRA CURRICULAR ACTIVITIES

Glee Club, Football, Skiing, Lacrosse (Deerfield),
Intramurals (Babson), Alpha Delta Sigma

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Air Lines Administration

John C. Meagher

KINGSTON, NEW YORK

EDUCATION

Kingston High School, New Paltz State
Teachers College, New York University
(A.B.)

EXTRA CURRICULAR ACTIVITIES

Delphic Fraternity, Epsilon Delta Chi, Bas-
ketball, Swimming Team, Band, Yearbook
Editor (New Paltz and New York), Class
Officer
(New Paltz)

EXPERIENCE

U. S. Army, Teaching

OBJECTIVE

Personnel and Executive Work for an Inter-
national Airline



Brainerd Lee Mellinger, Jr.

SANTA MONICA, CALIFORNIA

EDUCATION

New Mexico Military Institute, Stanford Uni-
versity

EXTRA CURRICULAR ACTIVITIES

Football and Polo

EXPERIENCE

U. S. Army, Douglas Aircraft

OBJECTIVE

Advertising and Mail Order

James D. Montgomery, Jr.

ENID, OKLAHOMA

EDUCATION

Oklahoma University

EXTRA CURRICULAR ACTIVITIES

Phi Delta Theta, Basketball (Babson), Alpha
Delta Sigma

EXPERIENCE

U. S. Army

OBJECTIVE

Petroleum Industry



Harry H. Mulholland, Jr.

MILFORD, DELAWARE

EDUCATION

Valley Forge Military Academy, Princeton
University

EXTRA CURRICULAR ACTIVITIES

Basketball, Football (Valley Forge)

EXPERIENCE

U. S. Marine Corps

OBJECTIVE

Manufacturing of Veneer Products with John
H. Mulholland Company, Milford, Delaware

George C. Munn, Jr.

ATLANTA, GEORGIA

EDUCATION

Druid Hills High School, Riverside Military Academy, Georgia School of Technology

EXTRA CURRICULAR ACTIVITIES

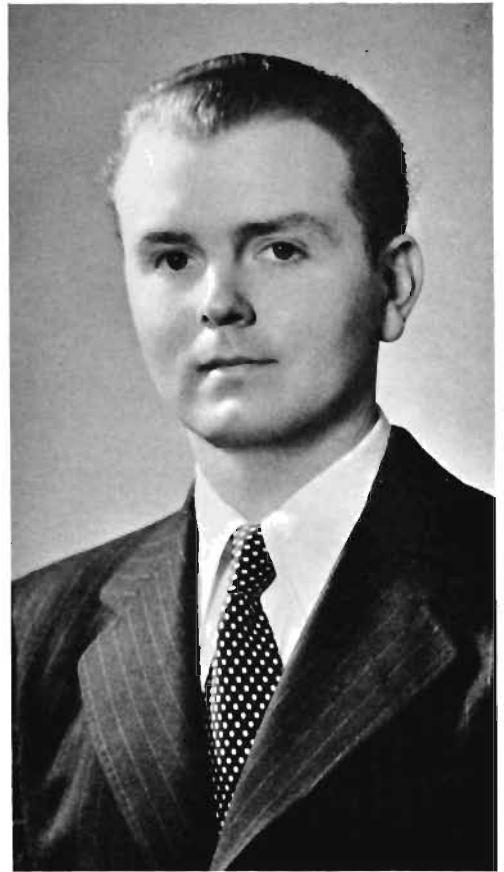
Sigma Chi

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Production and Distribution



Henry L. Nielsen

NEWTON CENTER, MASSACHUSETTS

EDUCATION

Deerfield Academy

EXTRA CURRICULAR ACTIVITIES

Varsity Hockey, Lacrosse

EXPERIENCE

U. S. Army Air Corps

Robert H. Olsen

ELYRIA, OHIO

EDUCATION

Staunton Military Academy

EXPERIENCE

U. S. Army



Russell Edwin Oneal

HINSDALE, NEW HAMPSHIRE

EDUCATION

Hinsdale High School, Bordentown Military Institute

EXTRA CURRICULAR ACTIVITIES

President of Camera Club at B. M. I., Track and Rifle Team

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Production and Business Management of Paper Company

Garland Monroe Robertson

PHOENIX, ARIZONA

EDUCATION

High School

EXTRA CURRICULAR ACTIVITIES

Basketball, Skating, Hunting, Fishing, Aviation, Alpha Delta Sigma

EXPERIENCE

U. S. Army Air Corps
Office Manager, Southwestern Cooperative,
Phoenix, Arizona



Frank L. Rohr

TOLEDO, OHIO

EDUCATION

Toledo University, Northwestern University

EXTRA CURRICULAR ACTIVITIES

Associate Business Manager of BABSONIAN,
Alpha Delta Sigma

EXPERIENCE

U. S. Army Air Corps, Retail Merchandising

Henry Manton Saalfield

AKRON, OHIO

EDUCATION

The Hill School, University of Akron, Case
School of Applied Science

EXTRA CURRICULAR ACTIVITIES

Phi Delta Theta Fraternity, Football at Case,
Babson Salesman's Club

EXPERIENCE

The First Central Trust Co., Parts Dept.—
White Sales and Service Company, Per-
sonnel Work at A. Polsky Co., Department
Store

OBJECTIVE

Sales Management, Production or Merchan-
dising



Robert Stephen Scheu

BUFFALO, NEW YORK

EDUCATION

Nichols School of Buffalo, Hamilton College,
Rollins College, University of Buffalo

EXTRA CURRICULAR ACTIVITIES

Sigma Phi, Soccer, Hockey, Track (Nichols
and Hamilton), BABSONIAN Staff, Intramural
Sports, Sailing

EXPERIENCE

U. S. Coast Guard, Retail Sales

OBJECTIVE

Saleswork Leading to Management in Small
Company or Investments and Finance

Frederick John Schubart, Jr.

MAPLEWOOD, NEW JERSEY

EDUCATION

Irving School, Tarrytown, N. Y., New York University

EXTRA CURRICULAR ACTIVITIES

Senior Council, Social Committee, School Forum, Orchestra, Football (Irving)

EXPERIENCE

U. S. Coast Guard, Accounting Work with Union Carbide Company

OBJECTIVE

Sales and Advertising with National Carbon Company



Kenneth J. Schuck

WAUSAU, WISCONSIN

EDUCATION

Wausau High School, Ripon College, University of Wisconsin

EXTRA CURRICULAR ACTIVITIES

Intramurals

EXPERIENCE

U. S. Army Air Corps, Northwest Airlines

OBJECTIVE

Distribution

Ingram Sharpe, Jr.

BUFFALO, NEW YORK

EDUCATION

The Choate School

EXTRA CURRICULAR ACTIVITIES

Glee Club, History Club, Squash, Hockey,
Rowing, Alpha Delta Sigma

EXPERIENCE

U. S. Army

OBJECTIVE

Radio Announcing



William B. Shriner

WELLESLEY HILLS, MASSACHUSETTS

EDUCATION

The Choate School

EXTRA CURRICULAR ACTIVITIES

Football, Soccer, Hockey

EXPERIENCE

U. S. Army Air Corps

John Murray Smart

ARLINGTON, MASSACHUSETTS

EDUCATION

Belmont Hill School, Dartmouth College

EXTRA CURRICULAR ACTIVITIES

Chi Phi

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Purveyor of Meats to Restaurants and Hotels—
Bolton-Smart Company



Wentworth Smith

SOUTHBURY, CONNECTICUT

EDUCATION

Williams College (A.B.), Yale Graduate
School, N. Y. U. School of Business Admin-
istration

EXTRA CURRICULAR ACTIVITIES

Delta Psi, Fencing, Captain and Coach
(Williams)

EXPERIENCE

Junior Accountant—Barrow, Wade, Guthrie,
and Company, New York City

OBJECTIVE

Manufacturing, General Executive or Personnel
Work

William Meredith Smith

ST. LOUIS, MISSOURI

EDUCATION

The Pawling School

EXTRA CURRICULAR ACTIVITIES

University Club of St. Louis, Business Manager of Pawling Yearbook, Dance Committee

EXPERIENCE

U. S. Coast Guard, Claim Agent, Montgomery Ward & Co.

OBJECTIVE

Paint Manufacturing, Production Management



Roger A. Spaulding

BRIGHTON, MASSACHUSETTS

EDUCATION

Athol High School

EXPERIENCE

U. S. Army Air Corps, Precision Grinding, Counter Selling

OBJECTIVE

Purchasing

Frederick Douglas Squire

CHICAGO, ILLINOIS

EDUCATION
Wayland Academy

EXTRA CURRICULAR ACTIVITIES
Religious Activities Chairman, Student Council

EXPERIENCE
U. S. Navy, General Manager and Buyer -
Retail Mercantile Establishment

OBJECTIVE
Production and Sale of Food and Meats



Herbert Lafayette Staples

RICHMOND, VIRGINIA

EDUCATION
Thomas Jefferson High School, University
of Richmond

EXTRA CURRICULAR ACTIVITIES
Riding, Virginia Boat Club

EXPERIENCE
U. S. Navy, Oil Field Operations, Office Work,
Banking

OBJECTIVE
Sales Administration and Labor Relations

Robert B. Stiles

ROSLINDALE, MASSACHUSETTS

EDUCATION

High School

EXTRA CURRICULAR ACTIVITIES

Football and Baseball

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Sales and Advertising



Colgate Gilbert Stockton

BUFFALO, NEW YORK

EDUCATION

Governor Dummer Academy, University of Buffalo

EXTRA CURRICULAR ACTIVITIES

BABSONIAN Staff, Soccer, Swimming

EXPERIENCE

U. S. Navy, Personnel Work

OBJECTIVE

Personnel Work, Leading to Management of Own Business

Joseph Francis Sullivan

CAMBRIDGE, MASSACHUSETTS

EDUCATION

High School

EXTRA CURRICULAR ACTIVITIES

Alpha Delta Sigma, Massachusetts Club, Intramurals

EXPERIENCE

U. S. Army

OBJECTIVE

Sales



Donald Bradley Taylor

WEST ENGLEWOOD, NEW JERSEY

EDUCATION

Radio Engineering—RCA Institutes

EXTRA CURRICULAR ACTIVITIES

Manager of Advertising Department (High School)

EXPERIENCE

Radio Serviceman

OBJECTIVE

Production and Sale of Radio

Matthew Phipps Terry

HINGHAM, MASSACHUSETTS

EDUCATION

Cambridge School, Bard College

EXTRA CURRICULAR ACTIVITIES

Glee Club, Choir, Student Council, Athletic Association

EXPERIENCE

U. S. Navy

OBJECTIVE

Finance



Alan Calder Tindal

WEST SPRINGFIELD, MASSACHUSETTS

EDUCATION

Springfield Junior College, Harvard College (B.S.)

EXTRA CURRICULAR ACTIVITIES

Pi Eta

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Plastic Manufacturing

Richard F. Tomlinson

MADISON, NEW JERSEY

EDUCATION

Lawrenceville Prep

EXTRA CURRICULAR ACTIVITIES

Football, Hockey, Glee Club, School Yearbook, Alpha Delta Sigma

EXPERIENCE:

U. S. Army Air Corps, Wright Aeronautic Corp., Citizenship Dept.

OBJECTIVE

Advertising



William Werner Townson

ROCHESTER, NEW YORK

EDUCATION

Phillips Academy, Cheshire Academy, Brown University

EXTRA CURRICULAR ACTIVITIES

Football, Captain (Phillips), Psi Upsilon (Brown)

EXPERIENCE

U. S. Navy

OBJECTIVE

Distribution

Henry Holt Uihlein

MILWAUKEE, WISCONSIN

EDUCATION

University of Virginia, Princeton University

EXTRA CURRICULAR ACTIVITIES

Football, Handball, Alpha Tau Omega
(Virginia)

EXPERIENCE

U. S. Marine Corps

OBJECTIVE

Production with the Ben-Hur Manufacturing
Company



Beale Austin Upchurch

DURHAM, NORTH CAROLINA

EDUCATION

Durham High School

EXTRA CURRICULAR ACTIVITIES

Page Literary Society, Tennis Team, Intramural
Basketball

EXPERIENCE

U. S. Navy Air Corps, Clerk

OBJECTIVE

Sales Executive

Martin Van Brauman

AMARILLO, TEXAS

EDUCATION

University of Mexico, Boston University

EXTRA CURRICULAR ACTIVITIES

Student Council

EXPERIENCE

U. S. Army, Sales Agency—Mexico City,
Southwestern District Manager of the Silex Co.

OBJECTIVE

Production-Manager of New Chicago Factory



Elmer Lorin Volk

NORFOLK, NEBRASKA

EDUCATION

University of Nebraska

EXPERIENCE

U. S. Army, Limited Retail Selling

OBJECTIVE

Sales Promotion, Distribution and Advertising

Kenneth Cecil Waite

BRAMPTON, ONTARIO

EDUCATION

High School

EXTRA CURRICULAR ACTIVITIES

Hockey, Football, Cricket, Gymnastics, Member of the Granite Club of Toronto

EXPERIENCE

Canadian Army, Banking

OBJECTIVE

Probable Entrance into a Family Owned or Controlled Business



Ben Crum Washburn

MONTGOMERY, ALABAMA

EDUCATION

Sidney Lanier High School, Virginia Military Institute

EXTRA CURRICULAR ACTIVITIES

Tennis, Handball, Swimming, Student Council, Secretary (Babson)

EXPERIENCE

U. S. Army, Office Staff—Weil Brothers, Cotton Merchants

OBJECTIVE

Office Manager

John Everett Watt

POMONA, CALIFORNIA

EDUCATION

Pomona High School, Pomona Junior College

EXTRA CURRICULAR ACTIVITIES

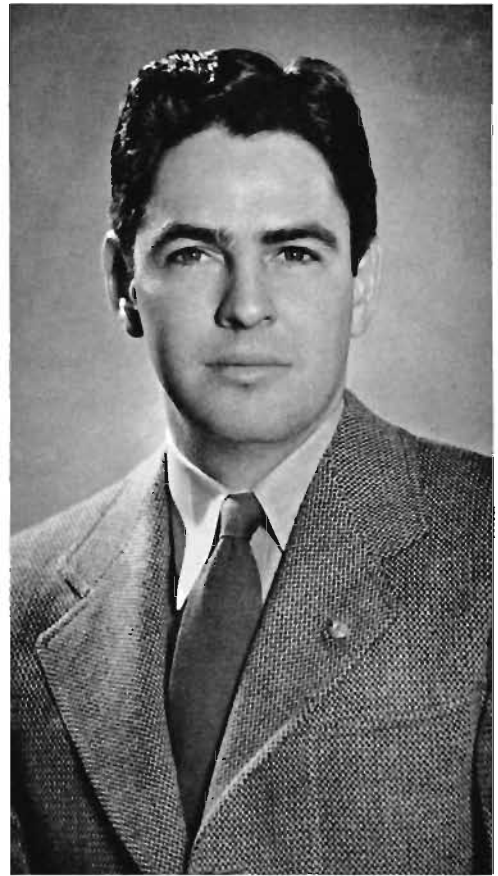
Ski Club, Toastmasters Club, Football, Basketball, Tennis

EXPERIENCE

U. S. Navy, S. H. Kress, Pomona Pump Company, Grocery Business

OBJECTIVE

Salesmanship and Production



James Campbell Wemyss

GROVETON, NEW HAMPSHIRE

EDUCATION

Fishburne Military School

EXTRA CURRICULAR ACTIVITIES

Football, Swimming, Military Editor, School Annual, School Paper, Cotillion Club, Public Speaking, Cadet Captain

EXPERIENCE

U. S. Army

OBJECTIVE

Paper Manufacturing with Groveton Paper Company

John Robinson Wickwire

BUFFALO, NEW YORK

EDUCATION

St. George School, Yale University

EXTRA CURRICULAR ACTIVITIES

Hockey, Football, Zeta Psi

EXPERIENCE

U. S. Navy

OBJECTIVE

Manufacturing



Bruce Williams

FARMINGTON, CONNECTICUT

EDUCATION

Yale University

EXTRA CURRICULAR ACTIVITIES

Highway Club, Weekend Club, Sports
(Yale)

EXPERIENCE

U. S. Navy

OBJECTIVE

Manufacturing Management

George Emerson Williams

BABSON PARK, MASSACHUSETTS

EDUCATION

Needham High School, New England Business School

EXTRA CURRICULAR ACTIVITIES

President of Senior Class (N. E. B. S.)

EXPERIENCE

U. S. Army Air Corps, Paine, Webber, Jackson and Curtis, Boston, Mass.

OBJECTIVE

Advertising



Spencer Wood

OSWEGO, NEW YORK

EDUCATION

Cheshire Academy

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Finance

Melvin Joseph Young

ATTLEBORO, MASSACHUSETTS

EDUCATION

Attleboro High School

EXTRA CURRICULAR ACTIVITIES

Football, Hockey, Social Committee

EXPERIENCE

U. S. Army Air Corps

OBJECTIVE

Airlines



George F. Dennie

GREAT NECK, LONG ISLAND, NEW YORK

EDUCATION

Principia College, Roosevelt Flying School

EXTRA CURRICULAR ACTIVITIES

Basketball (Babson)

EXPERIENCE

U. S. Navy, American Airlines

OBJECTIVE

South African Bottling Co., Ltd.

It was with mingled feelings and emotions that the men of the December class assembled in the auditorium for their first meeting with the faculty. For most of us it meant a way of life and activity far different from that of the armed forces. It was a challenge to one and all to prove to the school and to ourselves that we had the capacity to adapt ourselves to this new environment. Two of the factors that helped to make our stay at Babson a pleasant one were the peaceful surroundings and the friendly, helping hand of all the faculty.

The realistic presentation of the different subjects not only made for more interesting class work but also helped to form the important connecting link between school and the business world we are entering. We have come to realize how business and all its intricate branches demand a trained man rather than one brought in under the hit or miss method which existed in the past. This training, we feel, will teach us to look at business and its problems with much greater understanding.



First Row, left to right: Cole, Campbell, Babbitt, Conrad, Bresky, Common, Ansley, Bleakley. Second Row, left to right: Cooper, Burham, Butler, Chapman, Chase, Carter, Birge, Cook, Ballard

First Row

Cole, Warren W., Peoria, Ill.	Army	Cornell Univ.	Advertising
Campbell, William B., Memphis, Tenn.	Navy	Southwestern Memphis	Advertising
Babbitt, James D., Flagstaff, Ariz.	Army	Univ. of Santa Clara	Sales
Conrad, Albert A., Jr., Newton Center, Mass.	Army	Syracuse Univ.	Personnel
Bresky, Otto, Jr., Newton, Mass.	Army	Yale Univ.	Milling Industry
Common, Robert C., Jr., Buffalo, N. Y.	Army	Dartmouth College	Finance
Ansley, Ernest C., Jr., Niagara Falls, N. Y.	Army	B.S., Niagara Univ.	General Business
Bleakley, William J., Jr., Swampscott, Mass.	Army	Mercersburg Academy	Finance

Second Row

Cooper, Reginald C., Paget, Bermuda	R. A. F.	St. Albans School	Business
Burham, George R., Westport, Conn.	Navy	Cornell Univ.	Production
Butler, Frederick, Jr., Andover, Mass.	Army	Bryant & Stratton	Advertising
Chapman, Norman M., Manchester, Conn.	Army	Manchester High	Finance
Chase, Everett W., Avon, Mass.	Navy	Franklin Tech. Inst.	Contracting
Carter, John B., Jr., Houston, Texas	None	Univ. of Texas	Production
Birge, Richard, Buffalo, N. Y.	Army	Pomona College	Manufacturing
Cook, Charles S., II, Portland, Me.	Marines	Fishburn Mil. Academy	Insurance
Ballard, Thomas B., Lansing, Mich.	Army	Washington & Lee Univ.	Merchandising



First Row, left to right: Donovan, Gallagher, Damon, Garcia, Gallupe, Feder, Davies, Cummings. Second Row, left to right: Dasey, Gross, Grant, Garland, Crudgington, W. C. Dabney, W. B. Dabney, Garfield, Gates, Dewey.

First Row

Donovan, Edward G., Worcester, Mass.	Army	Clark Univ.	Sales
Gallagher, Daniel A., Peabody, Mass.	Army	Holy Cross College	Broker
Damon, William H., West Concord, Mass.	Army	Syracuse Univ.	Foreign Trade
Garcia, Antonio L., Jr., Rio de Janeiro, Brazil	None	Andrews College	Engineering
Gallupe, Donald E., S. Portland, Me.	Army	S. Portland High	Production
Feder, Ralph P., Jr., Needham, Mass.	Army	Bentley Sch. of Acc. & Fin.	Industrial Management
Davies, Robert E., Los Angeles, Cal.	Army	Univ. of California	Investments
Cummings, Herbert K., Chicago, Ill.	Army	Friends School	Wholesale Grocery

Second Row

Dasey, Charles R., Newton Highlands, Mass.	Army	Holy Cross College	Transportation
Gross, Alfred K., Newport, Ky.	Army	Univ. of Kentucky	Management
Grant, Allen F., Jr., Gloucester, Mass.	Navy	New England Bus. Sch.	Real Estate
Garland, John B., Wellesley, Mass.	Army	Wellesley High	Unknown
Crudgington, Cleveland B., Cincinnati, O.	Navy	Pawling Prep School	Finance
Dabney, William C., Jr., Louisville, Ky.	Army	Colorado College	Manufacturing
Dabney, Watson B., Louisville, Ky.	Army	Princeton Univ.	Manufacturing
Garfield, Samuel H., Cleveland, O.	Army	University School	Finance
Gates, Louis B., Fort Myers, Fla.	Army	Florida Mil. Academy	Production Managem't
Dewey, Talbot, Brookline, Mass.	Army	Westminster School	Retail Business



First Row, left to right: Hansen, Hutcheson, Hunter, Johansson, Johnson, Kirkpatrick, King, Hasbrouck. Second Row, left to right: Illum, Karlson, Hays, Kepple, Knowlton, Jacobs, Ingraham, Healey.

First Row

Hansen, Robert C., Greenwich, Conn.	Army	Greenwich High	Finance
Hutcheson, William, Needham, Mass.	Navy	Colby College	Graphic Reproduction
Hunter, Robert P., Marshfield, Mass.	Marines	Univ. of Virginia	Sales
Johansson, Jon E., Long Island, N. Y.	Navy	Columbia Univ., 1 year	Foreign Trade
Johnson, Leighton F., Jr., Wellesley Hills	Navy	Amherst College	Marketing
Kirkpatrick, John F., Brooklyn, N. Y.	Army	Tusculum College	Sales
King, Thomas H., Fall River, Mass.	Navy	Dartmouth College	Sales
Hasbrouck, Charles D., Barnesville, O.	Navy	Barnesville High	Sales

Second Row

Illum, Paul B., Momence, Ill.	Army	Commercial High	Sales
Karlson, Rodney A., Leominster, Mass.	Army	Columbia Univ.	Merchandising
Hays, John C., Jr., Pittsburgh, Pa.	Army	Yale Univ.	Iron and Steel
Kepple, John R., Greenwich, Conn.	Army	Parks Air College	Retail Merchant
Knowlton, George W., IV, Worcester, Mass.	Am. Field Ser.	Westminster School	Finance
Jacobs, Kenneth W., Jr., Milwaukee, Wis.	Army	Univ. of Wisconsin	Production
Ingraham, Seymour M., Bristol, Conn.	Army	Amherst College	Manufacturing
Healey, Edward J., Attleboro, Mass.	Navy	Providence College	Retail Merchandising



First Row, left to right: MacLean, MacNeur, Lescher, Maletta, Miller, Mulone, McDowell, Nicholson. Second Row, left to right: Lyman, O'Connor, Pierce, Phelps, Perkins, Krones, Pollan, Kuhlmeier, Lyon, Park.

First Row

MacLean, Donald R., Boston, Mass.	Navy	Bowdoin College	Life Insurance
MacNeur, Robert N., Oakland, Cal.	Marines	Junior College	Administration
Lescher, John H., Elgin, Ill.	Army	Colorado Univ.	Marketing
Maletta, Adolph, Belmont, Mass.	Army	West Point Prep School	Sales and Personnel
Miller, Austin A., Huntingburg, Ind.	Army	B.S., West Point	Procurement, U. S. Army
Mulone, Todd E., Cleveland, O.	Army	Ohio Univ.	Sales
McDowell, John B., Fort Myers, Fla.	Army	Univ. of Florida	Finance
Nicholson, John P., Mauhasset, N. Y.	Merch. Marine	High School	Construction

Second Row

Lyman, Norman C., Torrington, Conn.	Army	Tilton Junior College	Personnel
O'Connor, Maurice F., Birmingham, Mich.	Army	Univ. of Notre Dame	Sales
Pierce, Eric, Milton, Mass.	Merch. Marine	Trinity College	Shipping
Phelps, Albert D., Jr., New York, N. Y.	Army	Fenn College	Real Estate
Perkins, John A., Newton Highlands, Mass.	Army	Dartmouth College	Distribution
Krones, Bernard, New York, N. Y.	Navy	Yale Univ.	Manufacturing
Pollan, William M., Newton, Mass.	Marines	Dartmouth College	Sales
Kuhlmeier, Robert H., Rockford, Ill.	Army	Northwestern Univ.	Distribution
Lyon, Layton S., Jr., Williamsport, Pa.	Army	Dartmouth College	Merchandising
Park, Wisner L., Jr.			



First Row, left to right: Rothschild, Sprague, Sharp, Richardson, Rowe, Snyder, Shriner. *Second Row, left to right:* Ruggles, Serpell, Shiverick, Reber, Smith, Smelker, Rose, Spear, Dennis, Seitz.

First Row

Rothschild, Kenneth F., Indianapolis, Ind.	Army	Butler Univ.	Merchandising
Sprague, William E., Norwich, N. Y.	Navy	Norwich High	Sales
Sharp, John E., Niagara Falls, N. Y.	Army	Columbia Univ.	Finance
Richardson, Harry E., Birmingham, Mich.	Army	Syracuse Univ.	Distribution
Rowe, Lester H., Tifton, Ga.	Navy	Georgia State College	Retailing
Snyder, William O., Hackettstown, N. J.	Navy	New York Univ.	Traffic—Air Lines
Shriner, Richard W., Wellesley Hills, Mass.	Army	Williams College	Manufacturing

Second Row

Ruggles, Daniel B., III, Marblehead, Mass.	Army	Dartmouth College	Sales
Serpell, Edward P., Louisville, Ky.	Army	Univ. of California	Sales
Shiverick, Frank T., Melrose, Hlds., Mass.	Army	Copley Secretarial Sch.	Marketing
Reber, William T., Auburn, N. Y.	Army	Cornell Univ.	Distribution
Smith, Harry G., Alder Creek, N. Y.	Army	Hobart College	Sales
Smelker, Herbert A., Beaumont, Tex.	Navy	Lamar College	Insurance
Rose, Marvin E., Rochester, Ind.	Army	Rochester High	Distribution
Spear, Walter M., Jr., Portland, Me.	Marines	Portland High	Plastic Engineer
Dennis, Edward K., Jr., Chicago, Ill.	Army	North Park College	Sales
Seitz, Robert J., Buffalo, N. Y.	Army	Syracuse Univ.	Management



First Row, left to right: Stewart, Webster, Sweeney, Thomas, Wahl, Woodbury, Wiegand. *Second, Row, left to right:* Ward, Sullivan, Timms, Whiting, Sutton, Uihlein, Vantine, Stanwood, Wetherby, Trott.

First Row

Stewart, David H., Wellesley, Mass.	Army	Northwestern Univ.	Distribution
Webster, William B., Omaha, Neb.	Army	Nebraska Univ.	Banking
Sweeney, J. Russell, Belmont, Mass.	Army	Burdutta College	Distribution
Thomas, Edwin W., Waltham, Mass.	Army	Midway High	Production
Wahl, Cecil P., Lansing, Mich.	Army	Lansing Univ.	Manufacturing
Woodbury, Robert N., Wenham, Mass.	Army	Babson Insti., 42-43	Unknown
Wiegand, Victor E., Battle Creek, Mich.	Army	Western Michigan College	Finance

Second Row

Ward, John M., Jr., Rochester, N. Y.	Army	Univ. of Virginia	Advertising
Sullivan, John F., Jr., Beverly, Mass.	Army	Holy Cross College	Sales
Timms, William B., Jr., Elyria, O.	Army	Columbia Univ.	Administration
Whiting, Dwight W., Beverly Hills, Cal.	Army	Univ. of California	Sales
Sutton, Francis T., Jr., Johnstown, N. Y.	Army	Norwich Univ.	Manufacturing
Uihlein, John H., Milwaukee, Wis.	Army	Cornell Univ.	Production
Vantine, Richard, Newtonville, Mass.	Army	Harvard College	Photography
Stanwood, Richard R., Newton, Mass.	Army	Harvard College	Distribution
Wetherby, Lyman C., Detroit, Mich.	Army	Northwestern Univ.	Production
Trott, Houghton M., Providence, R. I.	Navy	Dartmouth College	Production

Activities



S T U D E N T C O U N C I L

The Student Council is made up of eighteen members, six from each of the three classes composing the student body. These men have been elected by their classes as representatives of the students in the intermediary position between the student body and the administration and to promote, supervise, and direct all student activities.

The student activities have been divided into four classifications: religious, social, athletics, and publications. The responsibility in each of these fields is delegated to one representative from each class. With four men delegated to these specific fields, the remaining two men of each class carry the status of councilmen-at-large.

The officers of the Council are elected to their offices by the members of the Council. Approval of expenditures from the student activities fund for the benefit of the student body is another duty of the Council. A new constitution and by-laws were created by this Council and were approved by the faculty and student body.

The primary function of this governing body is to handle pertinent student problems and to promote goodwill between faculty and students.



Left to right: Koon, Webster, Moss, Crane. Not in picture: Foster, Cuetera.



Standing left to right: Koons, Douville, Webster, Goric. Seated left to right: Allen, Ebbinghouse, Sherrard, Dorian, Washburn, Sping, Van Brauman, McAdams.



First Row Seated, left to right: Lombard, Goric, Ebbinghaus, Johannson, Sherrard. Second Row, left to right: Elliott, Haslam, Chappell, Crudenon, Webster, Blum, Common, Harney, Trott, Koons, McAdams, Douville.



Left to right: Webster, Lombard, McAdams, Illum.

The Religious Activities Committee has long been recognized for its capable leadership and guidance and important contribution to the school life at Babson Institute. The members of this committee represent each of the three graduating classes of 1946, with Scott Webster as its chairman, aided by John Lombard and Paul Illum.

During the past year the religious program was full and the interest high. The objective of the program is twofold. First, to provide the students with opportunities to gather informally for religious discussions and question periods. The second and primary responsibility of the committee is the conducting of the Babson Hour, a non-sectarian service

held each Sunday afternoon in the Park Manor Chapel. The Babson Hour has proved to be one of the school's most popular activities and the informal talks given each week by the visiting speakers are always of great interest to the men and their guests.

During the Fall, Spring, and Summer terms, Mr. Roger W. Babson, founder of Babson Institute, presented a series of talks and discussions on present day vocations open to young men in this new era. Mr. Babson's talks are usually followed by an informal round table question period which allows the men further opportunity to discuss with him the variety of pertinent problems as they may arise.

Religious Activities Committee

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The complexity of publishing the 1946 BABSONIAN can only be appreciated by those who gave their time in making the book possible. The shortages of supplies, faced by all businesses today, plus the element of timing, with classes entering every three months, offered a challenge to the staff that will be helpful to them in facing similar problems in business. We wish to thank all members of the faculty and of the student body whose cooperation made the 1946 BABSONIAN possible.



Left to right: Caldwell, Stockton, Scheu, Gorrie, Koons, Horwitch, Coffin, Sherrard, Lombard.

THE BABSONIAN BUSINESS STAFF

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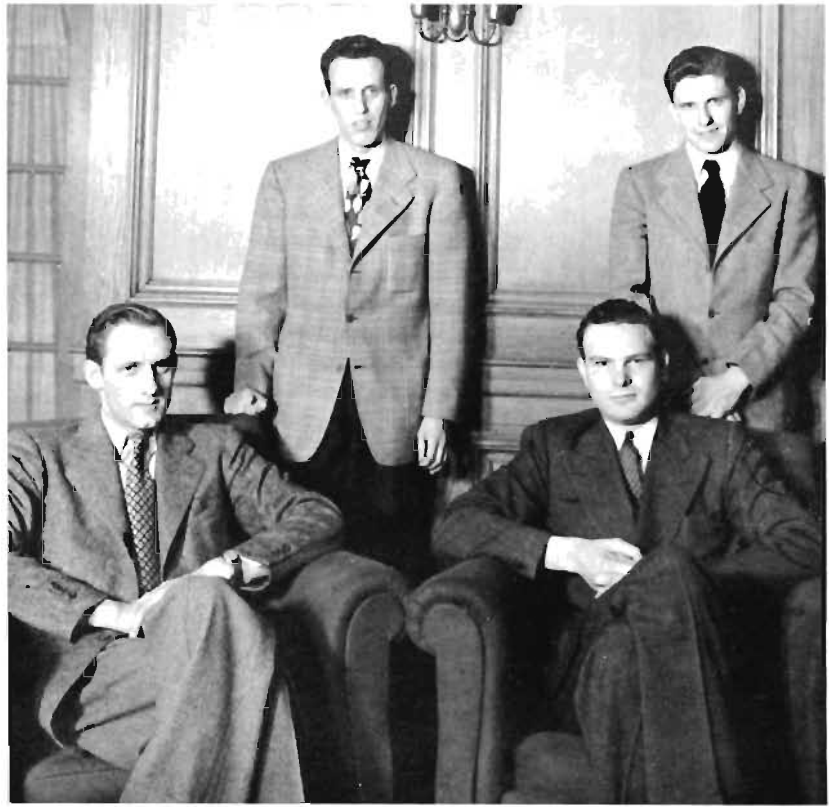
Circulation and Patronage

JOSEPH HARNEY HARRY F. TYRRELL, JR.

*The Business Staff thanks all members of the student body,
patrons and advertisers who helped make this book possible.*



Left to right: Byerly, Gibson, Chappell, Tomlinson, Rohr, Trinder, Sherrard, Harney, Edwards, Booth.



Left to right: Cradefington, Elliott, Sheridan, Colway.

S O C I A L C O M M I T T E E

The program of social activities, with all other programs at Babson Institute, was making an after-the-war start last October. Neither the Student Council nor the Social Committee had any precedent or experience upon which to base their program. Nevertheless, it was evident that the student body felt that a dance should highlight the first term.

Accordingly, the committee arranged a dance at the Wellesley Country Club on December seventh. This function, although not large because of the limited number of students attending the Institute at that time, was an extremely enjoyable and successful affair.

The committee, having gained valuable experience from this first dance, staged the second dance at the Hotel Statler in March. This party enjoyed a greater attendance than

did its predecessor because the January group was in school. This was a brilliant and successful social gathering, due in part to the fact that the following day had been officially declared a school holiday. Because of this, many out-of-town guests were invited, and the weekend was, without question, the most enjoyable of the entire year. The final dance was held early in May at the Somerset Hotel, in Boston.

The committee appreciated the fact that this was a period of readjustment and that the majority of their fellow students were desirous of again directing their own lives. In its existence, the Social Committee adopted a policy of not endeavoring to thrust organized entertainment upon the student body.

*"Out of
Conference"*



We have been informed upon numerous occasions by visiting firemen to Babson Institute that the thing impressing them most was everyone's attitude. "Every person seems to have something to do and goes about it in the most efficient way possible." "Yes," we nod in happy agreement. "Babson Institute probably has more potential energy than Oak Ridge, Tennessee."

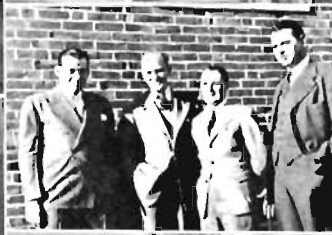
In the first place, we are nearly all veterans. Our lives have had a big hole kicked in them at a time when we should have been learning. Instead, we were taught service hierarchy and a philosophy of minimum effort. But we soon forgot. There was work ahead, preparing for a business future, and so we came, from all parts of the country, to Babson.

One of the first things we encountered was a time-clock.

Dr. Mathews lectured to us on harmonious living, study, exercise and religion. We accepted, expounded and began to live by that theory. "Period."

During the winter we studied, played bridge, gave dances, and everyone went to the basketball games. Even the married men tried to organize a team. They were loudly supported by a shrill and limited audience.

The more hardy souls could be observed trudging about in the snow with



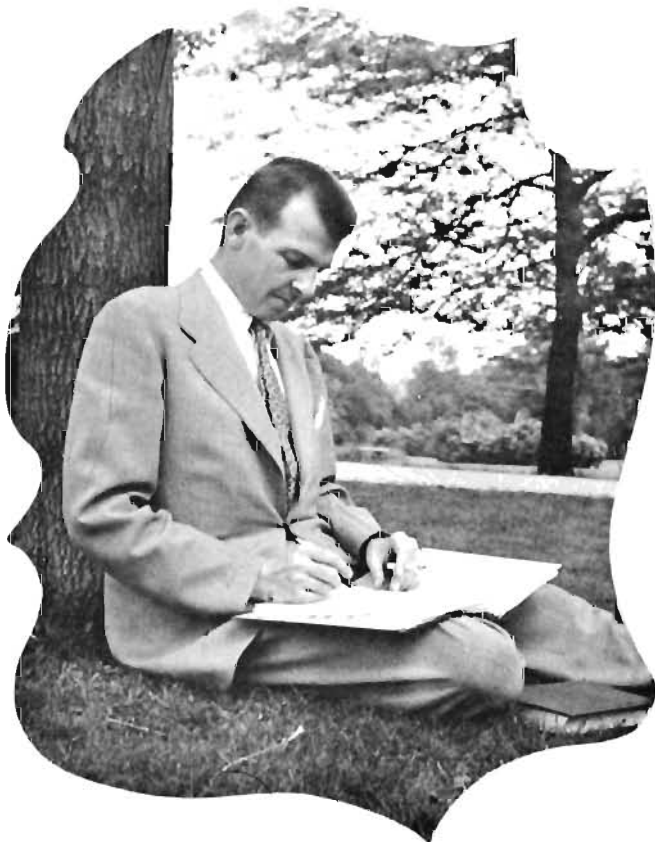


large boards attached to their heavily booted feet. The Wellesley golf course was put to good use as a ski school.

In the area of Industrial Management, Mr. Heddendorf had something to say. We took many interesting field trips to Locke Ober's and other well-known factories. Everyone read his catalogue again.

Under the firm, guiding hand of Mr. Canfield we learned the problems of selling, marketing, and advertising. Our opinions became as valuable as anyone else's; grades did not matter.

Mr. Kriebel pointed out to us the delicate differences between a debit and a credit. Mr. Davis, assisted by a fellow named Murphy, exposed us to law. Everyone became a champion of equality. Finance, Psychology, Economics—all fell in our search for knowledge.



Came the spring and Mr. Babson. We spent many enjoyable evenings at the Babson Hour and learned a great deal about the man who had made our school possible.

When we weren't actively engaged in labor demonstrations or student council elections we played baseball. Every pleasant afternoon would witness the demise of one section of the country and an umpire. Tennis and golf also came into their own.

We also remember the little everyday things that constituted our existence at school. The rich, compelling Boston papers. The wonderful efficiency of the chow line. In the evenings we gathered to play cards, study and solve the problems of the world.

We did and learned a great many things, and we shall not soon forget them.

A VITAL SALESMANSHIP DISCUSSION

or

"Just Another Metaphysical Hemorrhage in Old Lyon Hall"

- Mr. Canfield:* That brings up another important question. (Class leans forward with eager anticipation. The rustle of flourishing books, note paper and pencils is heard. A breathless hush descends.) Would it have been more advantageous for the salesman to cross his left leg over his right leg or his right leg over his left leg? Yes, George?
- George:* I agree with you completely, Mr. Canfield. Yes, you are absolutely correct. (Holden, Gordon and Smart nod heads up and down vigorously.)
- Canfield:* (Stroking chin.) Fine, fine, fine.
- Haslam:* Well, I disagree with you, Mr. Canfield. I think that he would have closed the sale if he had crossed his right leg over his left leg. (Subdued murmur of excitement runs throughout class.)
- Mellinger:* Was the prospect right or left-legged?
- Canfield:* That's a good question. Yes.
- Proctor:* The technological advancements in the field of leg-crossing clearly indicates in surveys conducted during the past few years, etc. (This proceeds for seven minutes -class dozing soundly.)
- Caldwell:* Carpetbaggers! Yankee trick! Now in Texas, we . . . etc.
- Nylon Watt:* Well, I think it all depends on the circumstances. If we assume that the left leg is longer than the right leg, I would say yes.
- Bedell:* But we can't assume anything. We must deal in hard, cold facts. I say—conduct a survey. (Class applauds.)
- Volk:* (Reading from book and coached by Humphries) Step number six of the leg-crossing routine specifically states: "Secure prospect's implied permission or offer for leg-crossing."
- Lyons:* Ask tactful questions concerning customer's leg-crossing tastes.
- Booth:* Describe leg-crossing routine in non-technical terms.
- Canfield:* (Writing on board) Fine, fine, fine! Is there anything else?
- Holden:* Hold on a minute, let's do that over again!

Bell rings: Fay throws numerous small paper cups in the air; class skips merrily out, singing "Whistle While You Work." Ring of admiring disciples gathers around the "Great White Father" to discuss the vital question further. Melodic tinkle of time clock is heard off stage.

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STUDENT DIRECTORY

- Peter M. Sherwin
McLain St.
Mt. Kisco, N. Y.
- Frank T. Shiverick
34 Upland Rd.
Melrose Highlands, Mass.
- Richard W. Shriner
9 Pierce Rd.
Wellesley Hills, Mass.
- William B. Shriner
9 Pierce Rd.
Wellesley Hills, Mass.
- Arthur B. Simkins
410 East 48th St.
Savannah, Ga.
- Irwin Sirota
40 W. 77th St.
New York, N. Y.
- William T. Skinner, Jr.
100 Avon Hill St.
Cambridge, Mass.
- John M. Smart
227 Forest St.
Babson Park, Mass.
- Herbert A. Smelker
339 Liberty Ave.
Beaumont, Texas
- Henry G. S. Smith
Grassy Brook Farm
Alder Creek, N. Y.
- Perry M. Smith
177 Belvidere St.
Springfield 8, Mass.
- Wentworth Smith
246 Hillcrest Rd.
Needham, Mass.
- William M. Smith
Park Plaza
St. Louis, Mo.
- William O. Snyder
216 High St.
Hackettstown, N. J.
- Roger A. Spaulding
6 South St.
Brighton 35, Mass.
- Walter M. Spear, Jr.
25 Thomas St.
Portland, Maine
- William E. Sprague
27 Canasawaita St.
Norwich, N. Y.
- Frederick D. Squire
8156 Ingleside Ave.
Chicago 19, Ill.
- Richard R. Stanwood, Jr.
39 Sewall St.
West Newton, Mass.
- Herbert L. Staples
3008 Patterson Ave.
Richmond, Va.
- David H. Stewart
41 Dover Rd.
Wellesley 81, Mass.
- Robert B. Stiles
125 Tyndale St.
Roslindale, Mass.
- Colgate C. Stockton
111 Highland Ave.
Buffalo, N. Y.
- John F. Sullivan, Jr.
8 Sherman St.
Beverly, Mass.
- Joseph F. Sullivan
86 Berkshire St.
Cambridge, Mass.
- Francis T. Sutton, Jr.
112 Prindle Ave.
Johnstown, N. Y.
- J. Russell Sweeney
104 Lewis Rd.
Belmont, Mass.
- Donald B. Taylor
545 Warwick Ave.
West Englewood, N. J.
- Joe L. Terry
1822 Cranville Ave.
Bessemer, Ala.
- Matthew P. Terry
187 Main St.
Hingham, Mass
- John H. Tfrank
329 Essex St.
Hackensack, N. J.
- Maurice A. Therrien
255 North River Rd.
Manchester, N. H.
- Edwin W. Thomas
Woody Rd.
Hopkinton, Mass.
- William J. Thornton
94 King St.
Reading, Mass.
- William B. Timms, Jr.
Box 149
Flyria, Ohio
- Alan C. Tindal
227 Rogers Ave.
West Springfield, Mass.
- Henry C. Tinney
3902 Carrollton Ave.
Indianapolis, Ind.
- Richard F. Tomlinson
Broadfield Farm
Madison, N. J.
- William W. Townson
75 Douglas Rd.
Rochester, N. Y.
- Frank H. Trinder
16 Beebe Ave.
Norwich, N. Y.
- Houghton M. Trott
53 Lloyd Ave.
Providence, R. I.
- Harry F. Tyrrell, Jr.
104 West Dr.
Caldwood Addition
Beaumont, Texas
- Henry H. Uiblein
5270 N. Lake Dr.
Milwaukee, Wisc.
- John H. Uiblein
2104 E. LaFayette Pl.
Milwaukee 2, Wisc.
- Beale A. Upchurch
26 Rockledge Rd.
Newton Highlands, Mass.
- Martin Van Brauman
1706 Van Buren St.
Amarillo, Texas
- Richard Vantine
14 Scarsdale Rd.
Newtonville 60, Mass.
- Elmer L. Volk
So. 13th St.
Norfolk, Neb.
- Cecil P. Wahl
1333 E. Grand River Ave.
Lansing 6, Mich.
- Kenneth C. Waite
63 Main St., S.
Brampton, Ontario
Canada
- Lawrence P. Walsh
413½ Jay St.
La Crosse, Wisc.
- John M. Ward, Jr.
255 Sandringham Rd.
Rochester 10, N. Y.
- Ben C. Washburn
13 Country Club Dr.
Montgomery, Ala.
- John E. Watt
349 E. Center St.
Pomona, Calif.
- Clarence C. Webster
614 Franklin St.
Michigan City, Ind.
- William B. Webster
703 North 57th St.
Omaha, Neb.
- James C. Wemyss, Jr.
Groveton,
N. H.
- Lyman C. Wetherby
1465 W. Boston Blvd.
Detroit, Mich.
- Dwight W. Whiting
9402 Beverly Crest Dr.
Beverly Hills, Calif.
- John R. Wickwire
155 Summer St.
Buffalo, N. Y.
- Victor E. Wiegand
190 Orchard Ave.
Battle Creek, Mich.
- Bruce S. Williams
Main St.
Farmington, Conn.
- George E. Williams
44 Glendale Rd.
Needham, Mass.
- Kenneth B. Williamson
490 Albany Ave.
Hartford 5, Conn.
- Irving S. Wood
124 West 5th St.
Oswego, N. Y.
- Robert N. Woodbury
17 Monument St.
Wenham, Mass.
- Charles W. Wray
698 Penn Ave., N. E.
Atlanta, Ga.
- Melvin J. Young
117 Pine St.
Attleboro, Mass.
- Victor Y. Zetterberg
37 Summer St.
Dover, N. H.

STUDENT DIRECTORY

Gerrard R. Williams, Jr.
Scranton, Pa.

James M. Wicker
Niagara Falls, N. Y.

Tobias P. Stapleton
Providence, R. I.

Beale A. Upchurch
828 Burch Ave.
Durham, N. C.

Bruce D. Clemmons
Beaumont, Texas

Homer Higgins
Vale Summit, Md.

Milton Kamin
Lima, Ohio

Robert J. Federer
Madison, N. J.

Robert H. Olsen
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Harry Petty, Jr.
Elizabeth, N. J.

William M. Smith
Park Plaza
St. Louis, Mo.

William N. Ormsby, Jr.
Newton, Mass.



